

Merchants Foodservice Streamlines Distribution Operations with Descartes' Mobile Solution

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WATERLOO, Ontario, October 25, 2018 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Merchants Foodservice, the 12th-largest foodservice distributor in the U.S., is streamlining the delivery of wholesale food, beverages and restaurant kitchen supplies to 12 southeastern states using the Descartes Perform™ for Food mobile solution.

"From the smallest family restaurant to schools and national accounts, Merchants is focused on the timely and accurate delivery of quality products while ensuring food safety," said Andrew Mercier, President and CEO at Merchants Foodservice. "Our delivery operations are managed to high performance standards. Capabilities such as mobile proof-of-delivery and digital photos have allowed us to be more efficient, minimize order discrepancies and satisfy customers at the point of delivery. With delivery volumes of 50,000+ cases per night during peak season, these capabilities are critical for minimizing delivery errors, accounts processing costs and customer payment delays while maintaining strong relationships with our customers."

Descartes web-based mobile solution helps eliminate paper and paper-handling costs across every step of the distribution process. With accurate orders and "clean invoices," the solution helps food and beverage distributors of any size minimize customer disputes and write-offs related to overages, shortages and damages. Using the solution, drivers can more efficiently capture critical proof-of-delivery information, which can resolve delivery discrepancies in real-time, reduce financial processing costs and ensure the longevity and quality of the professional relationship between distributor and customer.

"We're pleased Merchants is using our mobile solution to help increase customer satisfaction and streamline proof-of-delivery processes across its diverse customer base," said Andrew Roszko, Senior Vice President of Sales at Descartes. "Helping our customers more easily capture exactly what was delivered improves the relationship with their customers and lowers costs to serve them. From national brands to local distributors, our proven solutions have helped many food service companies boost productivity, improve financial performance and enhance service."



Company Profile

Merchants Foodservice
Foodservice Distributor

Descartes Solution

Descartes Mobile

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Andrew Mercier
President and CEO
Merchants Foodservice

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About Merchants Foodservice

From humble roots more than 110 years ago in south Mississippi, Merchants Foodservice has grown into the 12th-largest foodservice distributor in the United States with operations in 12 states. Headquartered in Hattiesburg, Mississippi, Merchants Foodservice operates state-of-the-art distribution and warehousing centers in Jackson, Mississippi; Clanton, Alabama; and Newberry, South Carolina. More than 6,000 customers trust Merchants Foodservice and its hardworking team of 800 individuals to meet their needs. For more information, visit www.merchantsfoodservice.com.

About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on LinkedIn and Twitter.

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Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.