



HELPING CUSTOMERS DELIVER™

DESCARTES FOR RETAIL

Handling the complexity of the retail supply chain requires end-to-end logistics solutions that manage the transportation of goods from supplier to consumer. Today's retailers face the challenge of assembling solutions that can work across multiple trading partners, manage the time to sense, respond and react in real time to delivery planning, and optimally plan logistics operations to minimize costs and maximize customer service.

Descartes offers a comprehensive global logistics solution that provides real-time visibility to effectively manage inbound shipments, optimize distribution performance and take customer service to the next level. Descartes' Global Logistics Network™ (GLN), one of the world's largest multi-modal logistics messaging network enables retailers to connect to their suppliers and logistics partners to seamlessly and reliably exchange information to help drive distribution performance and customer satisfaction. Using the GLN and our value-added transportation and regulatory applications, Descartes helps retailers reduce lead time, lower operating costs, improve customer service and ensure regulatory compliance.

BENEFITS

Descartes helps retailers streamline and improve the effectiveness of their supply chain operations in a number of important ways including:

Standardization of Business Processes Across Trading Partners to reduce costs and improve responsiveness. Eliminate the costs due to non standard and redundant business processes with supplier and carriers. Enable your entire supplier and logistics community to be more reactive through seamless electronic communications regardless of trading partner technical savvy.

Optimize Transport Planning to consolidate loads and choose the lowest cost transport options whether they be contract carriers or private fleets.

Improve Visibility to address supply chain variability as it happens, to minimize out-of-stocks and expediting, and improve customer service.

Perform Supplier and Carrier Scorecarding to improve delivery performance resulting in less out of stocks, lower inventory and distribution operations costs.

Manage Cross Border Shipments Regulatory Compliance to minimize delivery delays.

Improve Data Quality and Integrity to ensure that information, which is the backbone of supply chain management, is all there and at the right place at the right time, every time.





FEATURES

Inbound Shipments

Manage Contract Carriers - automated carrier selection, tendering and settlement of freight invoice processes allow for better efficiency and control of common carrier transportation moves.

Improve Inventory Visibility & Flow – manage inventory data from a centralized location which provides real-time shipment, storage and stock updates allowing you to optimize inventory flow throughout your supply chain.

Customs Compliance – utilize a single access point to comply with customs initiatives from various governments around the world, helping improve the efficiency and traceability of the customs clearance process.

Messaging Services – connect with all trading partners and carriers to increase the value of information moving through your organization and your supply chain.

Facility

Dock Scheduling & Yard Management - Dock & Yard Management™ automates appointment scheduling and enables better visibility and collaboration with carriers.

Delivery Performance - Gain inventory information at a detailed level in transit (e.g. style, color, size or lot/batch number), which enables better decision-making relating to specific product in transit.

Facility Layout & Slotting – Manage inventory at-rest and in motion across your supplier and distribution network with Supply Chain Snapshots™, which is compatible with any warehouse management system, outsourcer, or region that controls the goods.

Outbound Shipments.

Territory Analysis & Service Day Assignment – balance sales and delivery territories in order to allocate resources efficiently to generate cost savings and improve customer service.

Delivery Appointment Scheduling - plan and control activities of fleets including real-time communication with delivery vehicles and dynamic tracking, pick-up and delivery.

Store & Depot Replenishment - use exception management to detect problems with substitutions, short ships, and goods that won't meet your ship-to arrive date. Manage promotions and replenishment orders whether sourced via long, complex or short, regional supply chains. Purchase order visibility is extended to distribution centers and stores, resulting in more efficient store-level replenishment.

Last Mile Delivery Management - provide more efficient home delivery service driving up customer satisfaction and driving down transportation costs.

Mobile & GPS Tracking Solutions - ensure delivery drivers are following the most cost-effective routes, reducing wasted time and mileage, and delivering your product on time.

Sales & Merchandiser Management - improve productivity through resource planning, route building and optimization, and tracking your mobile workforce – including sales representatives, territory managers and merchandisers – ensuring you have greater visibility and control over all activities in the field.

THE DESCARTES DIFFERENCE

The Descartes Systems Group Inc. (TSX: DSG) (NASDAQ: DSGX), a leading provider of software-as-a-service logistics solutions, is delivering results across the globe today for organizations that operate logistics intensive businesses. Descartes' logistics management solutions provide messaging services between logistics trading partners, "book-to-bill" services of contract carriers and private fleet management services for organizations of all sizes. These solutions and services help Descartes' customers reduce administrative costs, billing cycles, fleet size, contract carrier costs, and mileage driven and improve pick up and delivery reliability. For more information, visit www.descartes.com.

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