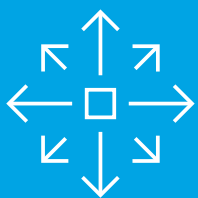


DESCARTES™



Uniting the People and
Technology that Move the World.

The Global Leader in Logistics Technology



Helping Customers Deliver

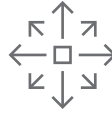


Logistics Technology for a New World of Business.

Today's world is smaller, more connected and moving faster than ever. People interact instantaneously with partners and resources in motion across the globe. Businesses span industries and borders with an ease unique to this era. New technology creates opportunities and optimizes workloads in ways our predecessors simply could not have imagined.

Who makes this possible? Descartes.

Descartes unites the people and technology that move the world. Descartes' logistics technology is efficient, flexible, reliable and collaborative. It makes the big look small and the complex seem simple. The world is getting smaller — Descartes is making it smarter, quicker and better.



A Unique Solution.

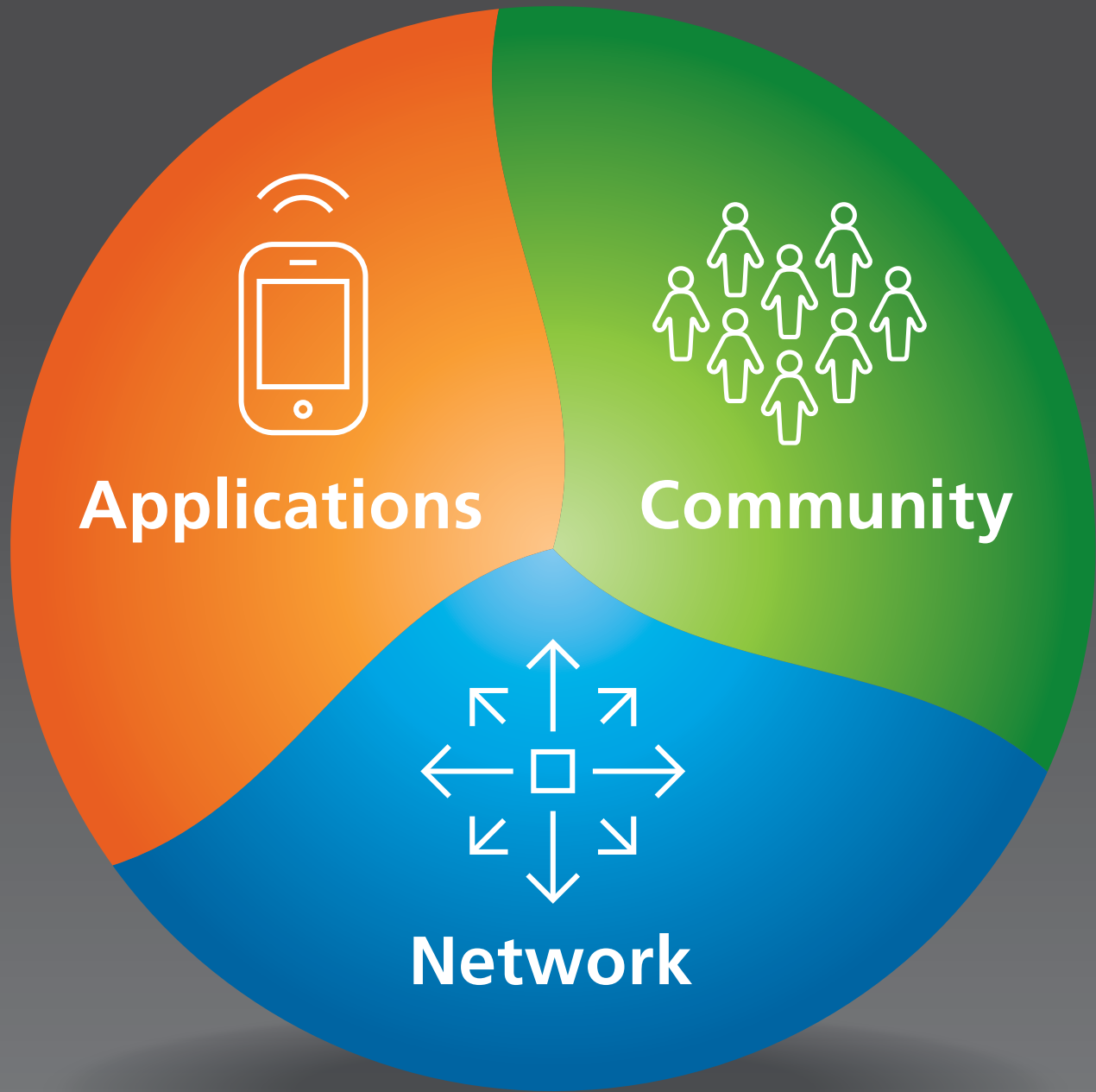
Descartes' Logistics Technology Platform.

Logistics means having what you need — product, people or data — where you need it, when you need it. As an industry, logistics is both universal and highly specific. When fully leveraged in the marketplace, it empowers companies to compete and thrive in today's new world of business.

To give customers that advantage, Descartes developed the Logistics Technology Platform. The Logistics Technology Platform fuses the Global Logistics Network — the world's most extensive logistics network covering multiple transportation modes — with the industry's broadest array of modular, interoperable web and wireless logistics management solutions. The Logistics Technology Platform leverages the world's largest multimodal logistics community to enable companies to quickly and cost-effectively connect and collaborate. It's a new paradigm in logistics technology, designed to accelerate time-to-value and increase productivity and performance for businesses of all sizes.

The Logistics Technology Platform. A simple, elegant synthesis:

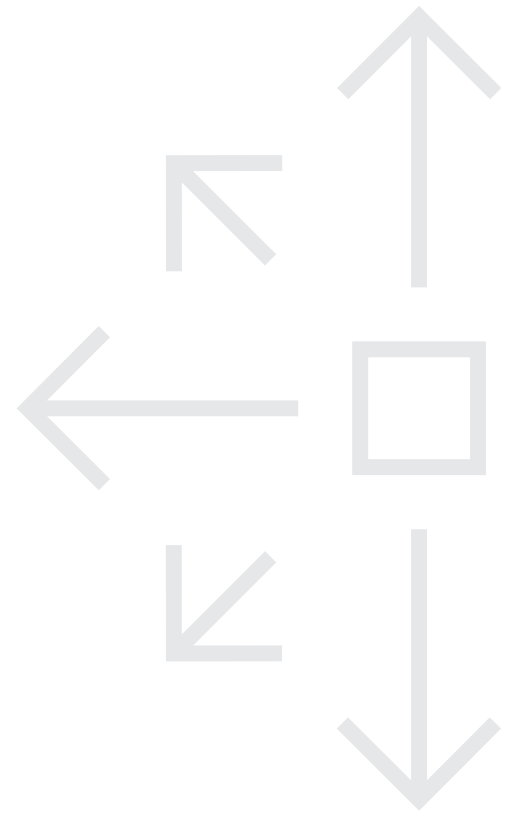
Network, Applications and Community.



Descartes' Logistics Technology Platform.

Uniting the People and
Technology that Move the World.

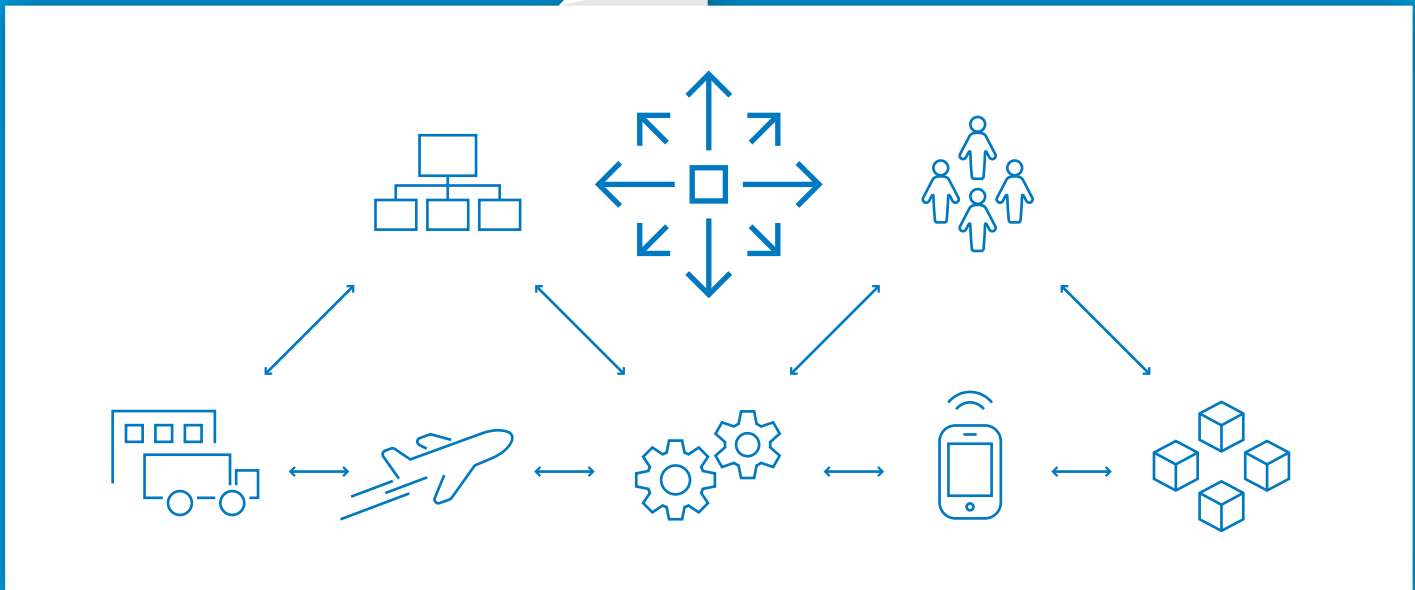
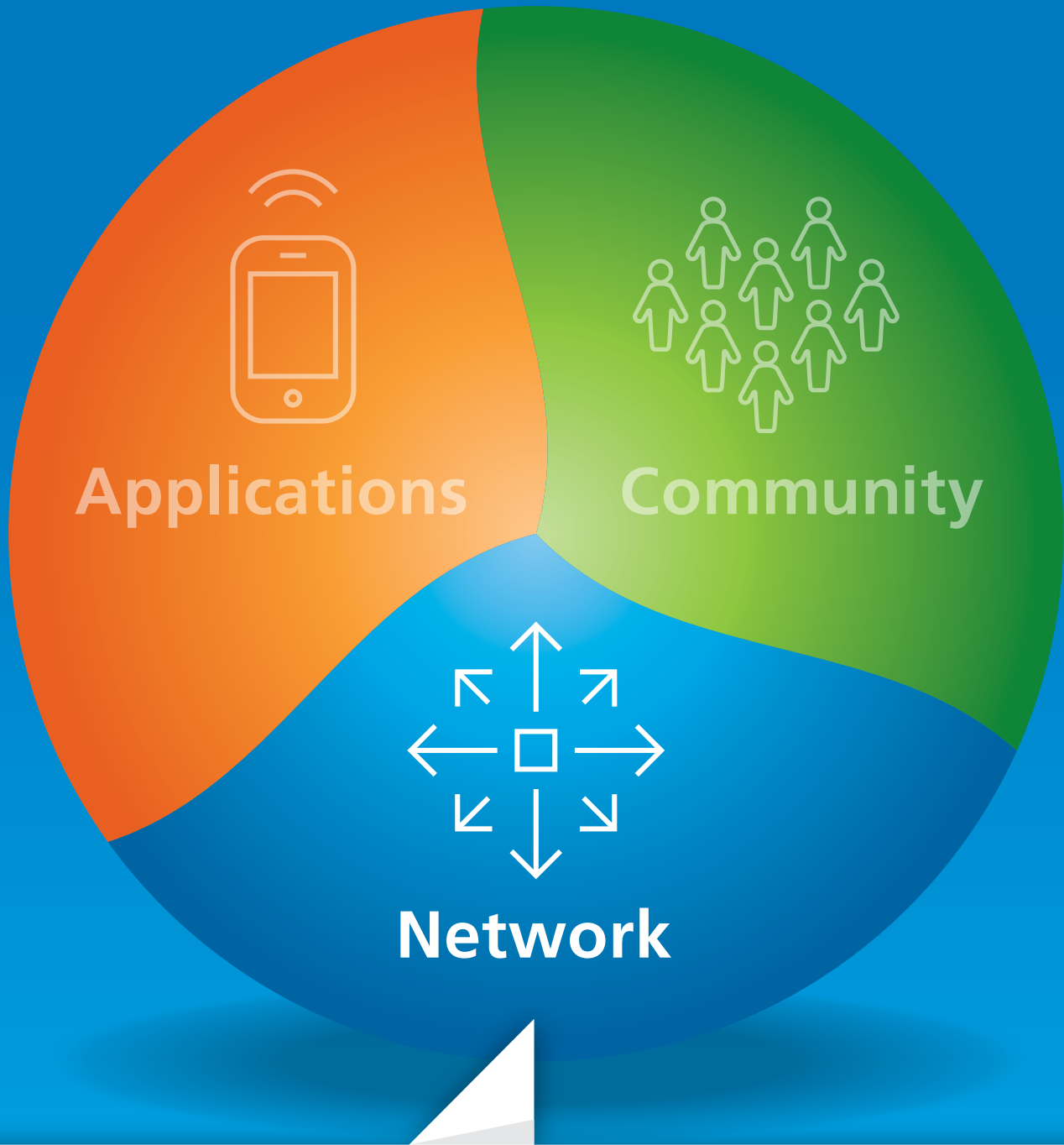
The Platform Transforms the Network



The Global Logistics Network, as the foundation of the Logistics Technology Platform, manages the flow of data and documents that track and control inventory, assets and people in motion. Designed expressly for logistics operations, it is native to the particularities of different transportation modes and country borders.

As a state-of-the-art messaging network with wireless capabilities, the Global Logistics Network helps manage business processes in real-time and in-motion. Its capabilities go beyond logistics, supporting common commercial transactions, emerging regulatory compliance documents, and customer specific needs. The Global Logistics Network extends its reach using interconnect agreements with other general and logistics-specific networks, to offer access to a wide array of your trading partners.

With the flexibility to connect and collaborate in unique ways, companies can effortlessly route or transform data to and from partners and leverage new and existing Descartes solutions on the network. The Global Logistics Network allows “low tech” partners to act and respond with “high tech” capabilities and connect to the transient partners that exist in many logistics operations. This inherent adaptability creates opportunities to develop logistics business processes that differentiate from the competition.



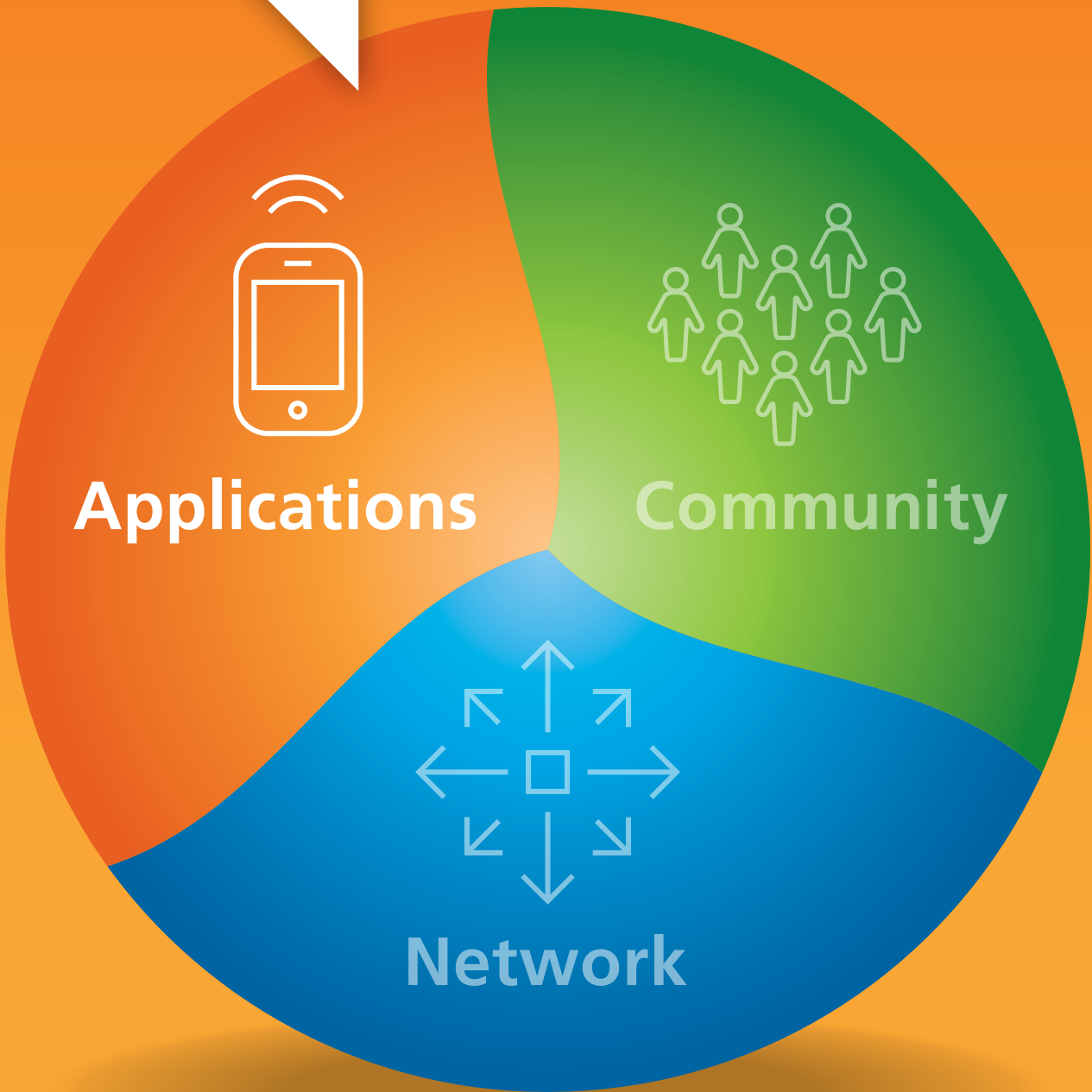
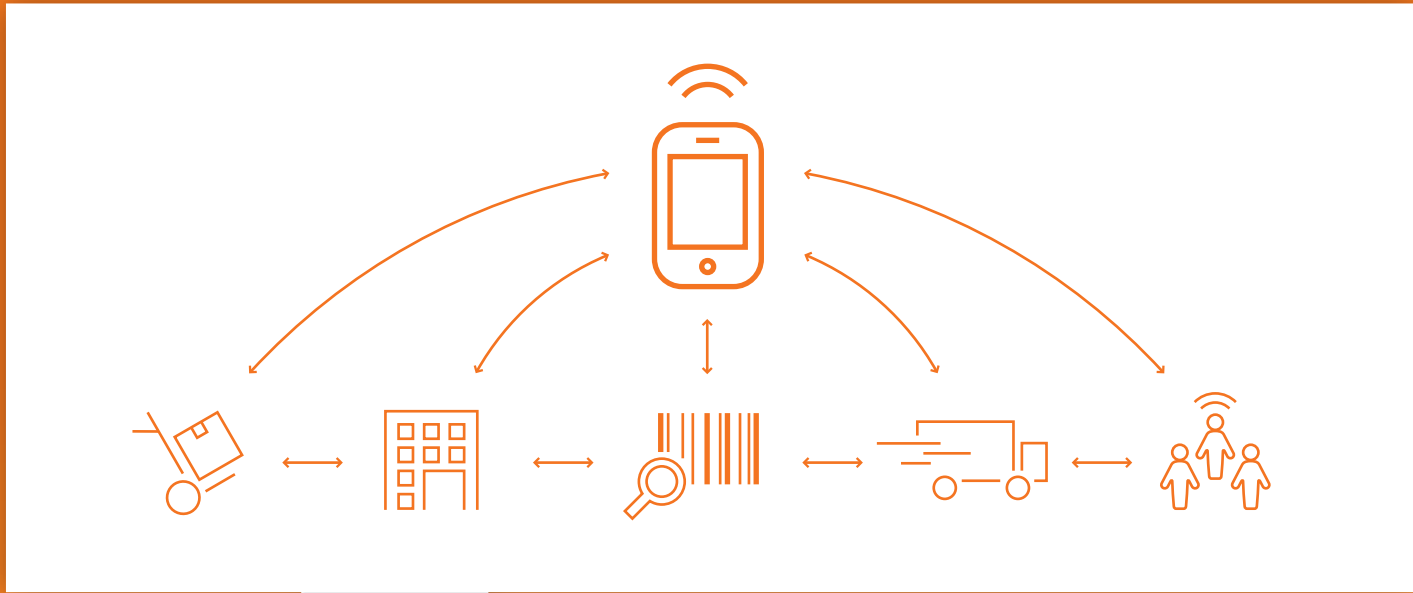
The Platform Powers the Applications



Descartes' Logistics Application Suite offers the industry's widest array of modular, interoperable web and wireless logistics management applications. These solutions embody Descartes' deep domain expertise, not merely "check box" functionality. For all logistics operations — purchased transportation, fleet, global or local, or air, ocean and surface transportation — and for all industries — transportation & logistics services, distribution, retail, manufacturing or business services — Descartes' comprehensive suite of solutions includes:

- Routing, Mobile & Telematics
- Transportation Management
- Customs & Regulatory Compliance
- Global Logistics Network Services
- Broker & Forwarder Enterprise Systems

Powered by the Logistics Technology Platform, Descartes' applications are modular and interoperable to allow organizations the flexibility to deploy them quickly within an existing portfolio of solutions. Start small and expand. No need to throw everything out and start over. Implementation is streamlined because these solutions use web-native or wireless user interfaces and are pre-integrated with the Global Logistics Network. With interoperable and multi-party solutions, Descartes delivers functionality with the "1+1=3" effect that revolutionizes a logistics operation's performance and productivity — within the organization and across a complex network of partners.

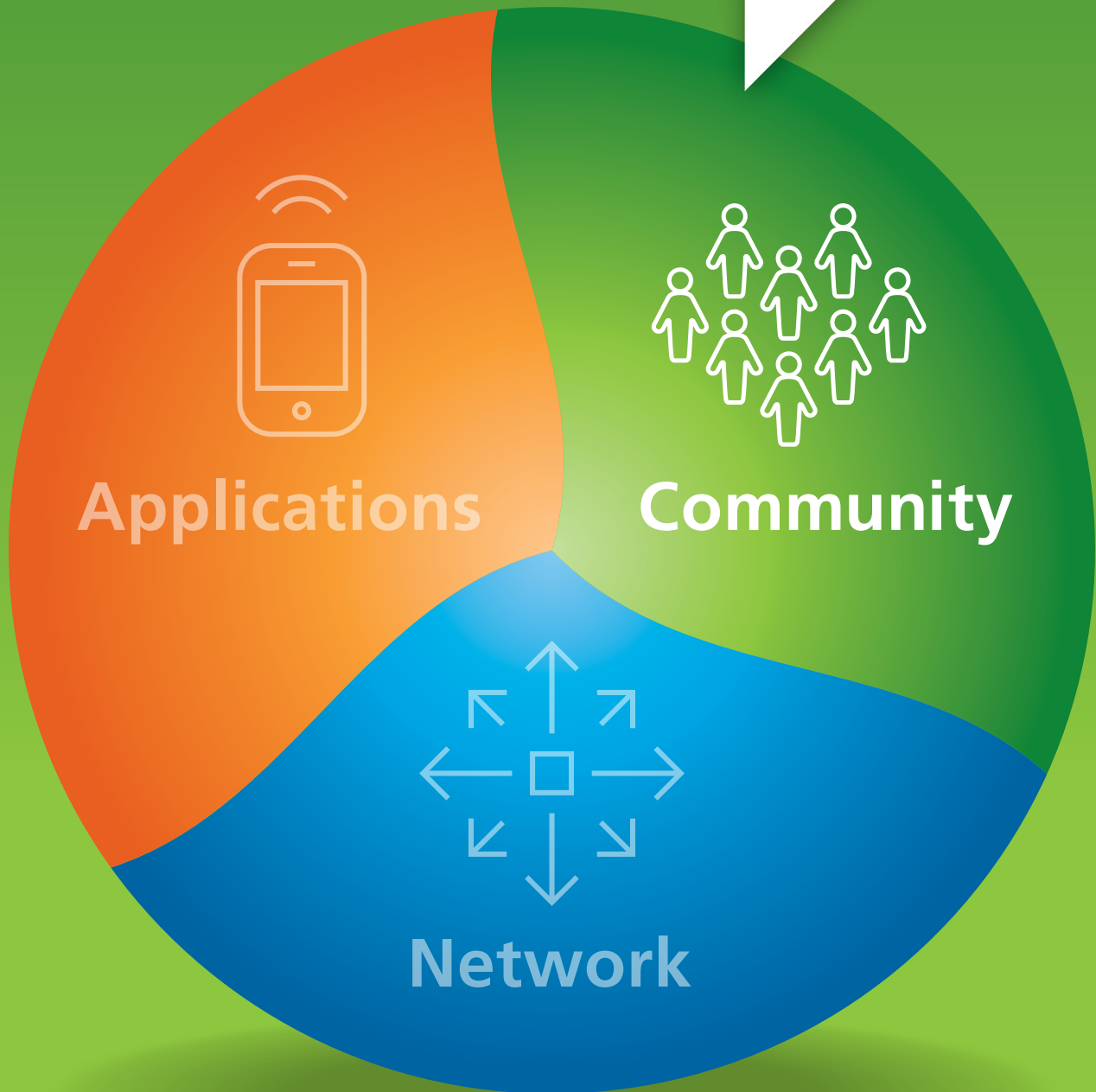
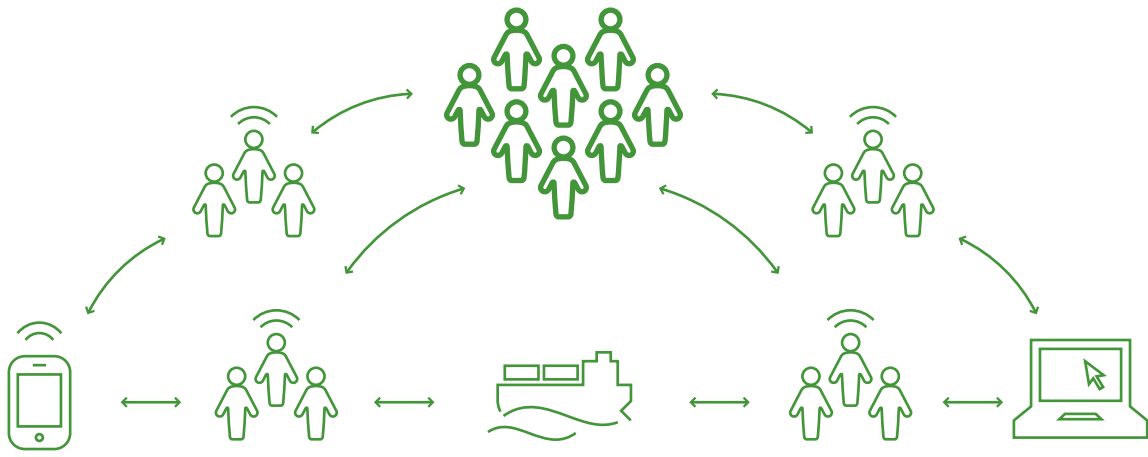


The Platform Unites the Community



Descartes' Global Logistics Community members enjoy extended command of operations and accelerated time-to-value. Given the inter-enterprise nature of logistics, quickly gaining access to partners is paramount. For this reason, Descartes has focused on growing a community that strategically attracts and retains relevant logistics parties. Having built the largest multimodal body of logistics-intensive companies in the world, Descartes' Global Logistics Community comprises over 35,000 organizations collaborating in more than 160 countries. With that reach, many companies find their trading partners are already members, pre-connected to the Global Logistics Network, and thus minimizing the time required to integrate Descartes' logistics management applications and to begin realizing results.

Descartes is committed to continuing to expand community membership. Companies that join the Global Logistics Community or extend their participation find a single place where their entire logistics world exists innately — regardless of the range of transportation modes, the number of trading partners or the variety of regulatory agencies.



Solutions

Routing, Mobile & Telematics

Unifying critical fleet management processes unleashes the potential of fleet operations. Descartes Routing, Mobile & Telematics supports the full closed-loop process associated with planning, tracking, measuring, delegating and optimizing the use of assets and people that are involved in the movement of goods. This single integrated platform helps deliver a true command of operations by uniting optimized route planning, dispatching and GPS tracking, mobile applications, telematics, fleet/driver, compliance, and performance analytics. These solutions improve productivity, reduce fuel, vehicle and labor costs, serve customers better and foster agile, best-in-class fleet operations.

Transportation Management

Next generation transportation management systems are fast to implement, easy-to-use and maintain, add high-value, and support inter-enterprise collaboration between shippers and carriers. Descartes Transportation Management solutions can be implemented quickly to provide robust, network-based, modular, end-to-end multimodal functionality that spans the entire shipment lifecycle: turning purchase or sales order fulfillment into transport orders, managing carrier contracts, optimizing and executing transportation plans, connecting to trading partners, controlling the flow of prepaid freight, tracking shipments and inventory, auditing freight and managing supplier/carrier performance. These solutions put companies in complete control of their operations, reducing complexity and cost while supporting growth and competitive differentiation.

Customs & Regulatory Compliance

Descartes Customs & Regulatory Compliance suite keeps goods moving across borders, whether by air, land or sea. They bridge the information gap between trading partners and regulatory authorities to enable efficient cargo security screening, customs declaration filings and compliance across multiple regulatory requirements and industry-sponsored initiatives affecting international transportation. For carriers, shippers, logistics intermediaries or government authorities, these solutions provide the domain expertise, technology, connectivity and community reach to empower organizations to streamline the compliance and regulatory complexities of global trade.

Global Logistics Network Services

The Global Logistics Network is the standard for multimodal, inter-enterprise electronic data and document exchange. A continuously growing community (over 35,000 organizations in more than 160 countries) leverages Descartes' broad array of connectivity, document management and community services. Members and their trading partners, regardless of size and technology sophistication, can achieve operational excellence by increasing automation, improving logistics precision, reducing implementation times and accelerating return on investment. These services support the speed and agility necessary to compete in today's logistics.

Broker & Forwarder Enterprise Systems

Descartes' deep customs and logistics domain expertise is embodied in a comprehensive technology platform designed to help brokers, forwarders, importers and exporters seamlessly run complex international operations. On-demand solutions enable large and small organizations to take advantage of robust capabilities for bookings, security filings and customs entries, shipment and financial management. Market-proven solutions enhance productivity, support better collaboration between regional offices and supply chain stakeholders, comply with regulatory requirements, improve end-to-end visibility of import/export logistics and provide real-time transit information to customers. These systems free organizations to respond to client needs and move more cargo while reducing costs and fines, and improving adaptability.

Industries

Transportation &
Logistics Services
Distribution

Retail
Manufacturing

Business Services
Public Sector

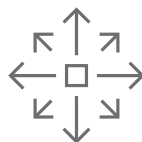


Descartes (TSX: DSG) (NASDAQ: DSGX) is the global leader in logistics technology. If logistics is critical to your business, Descartes connects the people and technology to put your organization in motion. We extend the command of logistics operations, helping the world's largest and most connected logistics community to quickly reduce costs, improve service and comply with customs and transportation regulations.

Descartes' Logistics Technology Platform uniquely combines the power of the Global Logistics Network, the world's most extensive multi-modal network, with the industry's broadest array of modular and interoperable web and wireless logistics applications. At our core, Descartes' team of industry-leading logistics experts is dedicated to delivering innovative solutions while working closely with our customers to help ensure their success.

Descartes is headquartered in Waterloo, Ontario, Canada and has offices and partners around the world.

Learn more at www.descartes.com.



www.descartes.com