Enabling Better B2B Collaboration

Providing Enhanced Connectivity, Communication & Coordination

What’s in it for you?

The Descartes B2B Difference

How Does Descartes B2B Work

 Typical Deployment Example

Your NETWORK

Descartes B2B is the only private trading hub solution. Whatever integration your ecosystem requires, Descartes B2B will pull it together seamlessly, as though it was custom-built for you.

Your system has special cases and unique business terms that are above and beyond what any other provider could solve, but with Descartes B2B, you decide the details.

We’re here for you 24 hours a day, 7 days a week. Across all aspects of your trading network: support, hosting, monitoring, operations and onboarding.

Your RULES

Your PATH TO GETTING STARTED

1. Connect to the System

2. Integration Process

3. We Do All The Heavy Lifting

4. You Relax

Without Descartes B2B Solution

With Descartes B2B Solution

Today’s digital landscape means that your supply chain might rely upon dozens of different technologies and systems. Getting them properly connected in business-to-business environments can be challenging and time-consuming.

Customers average annual return on investment increase 250% with Descartes B2B.

New sales accelerate by a 4-fold increase in customer implementation timeframes.

Business partner satisfaction increased with 75% improvement in B2B capabilities.

Your PEACE OF MIND

Savings

Bigger ROI

Accelerated Sales

Client Satisfaction

Without Descartes B2B Solution

With Descartes B2B Solution

On average, customers reduce total costs of integration by 20-40% vs. in-house operations.

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Pinpointed monitoring and adjustments mean we can fix issues before they become problems.

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