

# "BIG BOOK" AGRICULTURE REPORT

Analyzing 2020 Imports & the Impact of COVID-19

Reporting the latest available data from the U.S. Census and Bills of Lading with cumulative trade values over the preceding year. Top commodity rankings based on total FOB Value. COVID-19 impact measured by year-over-year comparisons in value.



# KEEPING TRACK OF TRENDS IN THE AGRICULTURE INDUSTRY

Prior to COVID-19, it was already a challenge for business leaders to keep pace with shifts in import trends. From duty and tariff changes, to economic fluctuations, changes in demand, and more, the volume and value of commodities can shift and impact a business's bottom line. In addition, over the last few decades, globalization has prompted businesses to be more connected, meaning global imports and exports flow more quickly and any changes can have a far-reaching impact.

Today, as industries begin to recover from the pandemic, it is critical that they stay informed. This is where accurate, current, and fully reviewed global trade data comes in.

This report covers the key salient points that business leaders should know across a broad range of industries.

#### **ABOUT THIS REPORT:**

Allowing deeper insight than the "Big Book", this industry report provides in-depth analysis of the agricultural industry, market trends, and sourcing shifts by going beyond the value-based analysis of the "Big Book" and examining maritime imports by volume using Bills of Lading (BoL) data and measured by twenty-foot equivalent units (TEUs).

Our industry reports collect data up to the 31st of August for maritime volume, Bills of Lading data and up to July 31st for value-based, census data.

#### **ABOUT THE DATA**

The data source for this report is Descartes Datamyne<sup>TM</sup>, provider of the world's largest searchable trade database covering the global commerce of 230 markets across 5 continents.

The U.S. import data in this report has been gathered by Descartes Datamyne from U.S. Census data that document all U.S. imports and exports. U.S. Census data provides accurate valuations on imported commodities. Countries of origin reported are the countries from which shipments departed bound for the United States.

Maritime import volume data is collected through Bills of Lading maritime manifests submitted directly to Customs and Border Protection (CBP).

Descartes Datamyne delivers business intelligence with comprehensive, accurate, up-to-date, import and export information. **Request a demo** to get started.

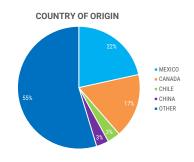


#### **IMPORTS BY VALUE THROUGH JULY 31**<sup>ST</sup>

### **Overview & Digest**

- Overall, agricultural imports have held steady compared to 2019, only showing a 0.8 percent decline in year-over-year value. This slight drop-off is due to sizable declines in import values in April and May, which fell 7.7 percent and 8.2 percent respectively. To date, the U.S. has imported nearly \$94 billion USD worth of agricultural products.
- Top ranked ethyl alcohol [HS 2208] has seen the largest year-over-year decline in value, dropping 13.2 percent compared to the same period in 2019. So far in 2020, the import value of ethyl alcohol amounts to \$4.6 billion USD.
- Despite the slight drop-off in import values overall, only three of the top ten agricultural imports show a year-over-year increase in value. Among these, tenthranked vegetables imported under HS 0709 have achieved the most growth, 6.3 percent so far in 2020.





Product HS (4)	2019 FOB Value (US\$)	%	2020 FOB Value (US\$)	%	Percentage Change
2208 - ETHYL ALCOHOL, UNDENATURED, OF AN ALCOHOLIC STRENGTH BY VOLUME OF UNDER 80% VOL.; SPIRITS, LIQUEURS AND OTHER SPIRITUOUS BEVERAGES	\$ 5,287,343,252.00	5.60	\$ 4,592,169,978.00	4.9	-13.15%
0306 - CRUSTACEANS, LIVE FRESH CHILLED FROZEN DRIED ETC; SMOKED; IN SHELL, COOKED BY STEAM OR BOILING WATER; FLOURS, MEALS & PELLETS FOR HUMAN CONSUMPTION	\$ 4,114,206,041.00	4.36	\$ 4,085,276,887.00	4.4	-0.70%
2106 - FOOD PREPARATIONS OTHERS	\$ 3,802,968,895.00	4.03	\$ 3,912,841,646.00	4.2	2.89%
0901 - COFFEE, WHETHER OR NOT ROASTED OR DECAFFEINATED; COFFEE HUSKS AND SKINS; COFFEE SUBSTITUTES CONTAINING COFFEE	\$ 3,431,901,280.00	3.63	\$ 3,416,397,530.00	3.7	-0.45%
0304 - FISH FILLETS AND OTHER FISH MEAT (WHETHER OR NOT MINCED), FRESH, CHILLED OR FROZEN	\$ 3,581,877,368.00	3.79	\$ 3,330,550,886.00	3.6	-7.02%
1905 - BREAD, PASTRY, CAKES, BISUITS AND OTHER BAKERS' WARES; COMMUNION WAFERS, EMPTY CAPSULES FOR MEDICINE ETC., SEALING WAFERS, RICE PAPER ETC.	\$ 3,208,430,823.00	3.40	\$ 3,278,658,095.00	3.5	2.19%
2204 - WINE OF FRESH GRAPES, INCLUDING FORTIFIED WINES; GRAPE MUST (HAVING AN ALCOHOLIC STRENGTH BY VOLUME EXCEEDING 0.5% VOL.) OTHERS	\$ 3,647,315,932.00	3.86	\$ 3,180,882,587.00	3.4	-12.79%
2203 - BEER MADE FROM MALT	\$ 3,432,619,244.00	3.64	\$ 3,087,127,232.00	3.3	-10.06%
0804 - DATES, FIGS, PINEAPPLES, AVOCADOS, GUAVAS, MANGOES AND MANGOSTEENS, FRESH OR DRIED	\$ 2,519,405,141.00	2.67	\$ 2,423,249,977.00	2.6	-3.82%
0709 - VEGETABLES OTHERS, FRESH OR CHILLED	\$ 2,252,356,586.00	2.39	\$ 2,393,369,879.00	2.6	6.26%

### **COVID-19 Impact**

Among all U.S. imports, agricultural products have suffered the smallest impact from coronavirus. Vegetable imports under Section II of the Harmonized Tariff Schedule (HTS) have seen a slight growth of 1.3 percent compared to 2019. Section III imports of animal and vegetable fats have also increased by 5.7 percent in 2020.

Specific commodities imported under the headings of agricultural products can have their year-over-year shifts attributed to COVID-19. Those commodities falling under Section III have seen their use in culinary applications decline, as restaurants across the country have temporarily shut down in response to the pandemic. That setback, however, has been offset by the increased industrial uses of vegetable oils.



### **TOP 35 IMPORTS BY VALUE THROUGH JULY 31**<sup>ST</sup>

2208 - ETHYL ALCOHOL, UNDENATURED, OF AN ALCOHOLIC STRENGTH BY VOLUME OF UNDER 80% VOL.;			FOB Value (2020)	%	Percentage Change
SPIRITS, LIQUEURS AND OTHER SPIRITUOUS BEVERAGES	\$ 5,287,343,252	5.60	\$ 4,592,169,978	4.9	-13.15%
D306 - CRUSTACEANS, LIVE FRESH CHILLED FROZEN DRIED ETC; SMOKED; IN SHELL, COOKED BY STEAM OR BOILING WATER; FLOURS, MEALS & PELLETS FOR HUMAN CONSUMPTION	\$ 4,114,206,041	4.36	\$ 4,085,276,887	4.4	-0.70%
2106 - FOOD PREPARATIONS OTHERS	\$ 3,802,968,895	4.03	\$ 3,912,841,646	4.2	2.89%
0901 - COFFEE, WHETHER OR NOT ROASTED OR DECAFFEINATED; COFFEE HUSKS AND SKINS; COFFE SUBSTITUTES CONTAINING COFFEE	\$ 3,431,901,280	3.63	\$ 3,416,397,530	3.7	-0.45%
0304 - FISH FILLETS AND OTHER FISH MEAT (WHETHER OR NOT MINCED), FRESH, CHILLED OR FROZEN	\$ 3,581,877,368	3.79	\$ 3,330,550,886	3.6	-7.02%
1905 - BREAD, PASTRY, CAKES, BISUITS AND OTHER BAKERS' WARES; COMMUNION WAFERS, EMPTY CAPSULES FOR MEDICINE ETC., SEALING WAFERS, RICE PAPER ETC.	\$ 3,208,430,823	3.40	\$ 3,278,658,095	3.5	2.19%
2204 - WINE OF FRESH GRAPES, INCLUDING FORTIFIED WINES; GRAPE MUST (HAVING AN ALCOHOLIC STRENGTH BY VOLUME EXCEEDING 0.5% VOL.) OTHERS	\$ 3,647,315,932	3.86	\$ 3,180,882,587	3.4	-12.79%
2203 - BEER MADE FROM MALT	\$ 3,432,619,244	3.64	\$ 3,087,127,232	3.3	-10.06%
0804 - DATES, FIGS, PINEAPPLES, AVOCADOS, GUAVAS, MANGOES AND MANGOSTEENS, FRESH OR DRIED	\$ 2,519,405,141	2.67	\$ 2,423,249,977	2.6	-3.82%
0709 - VEGETABLES OTHERS, FRESH OR CHILLED	\$ 2,252,356,586	2.39	\$ 2,393,369,879	2.6	6.26%
0810 - FRUIT OTHERS, FRESH	\$ 2,302,520,675	2.44	\$ 2,231,180,018	2.4	-3.10%
0201 - MEAT OF BOVINE ANIMALS, FRESH OR CHILLED	\$ 1,948,739,049	2.07	\$ 2,196,155,715	2.4	12.70%
2202 - WATERS, INCLUDING MINERAL WATERS AND AERATED WATERS, CONTAINING ADDED SWEETENING OR FLAVORED, AND OTHER NONALCOHOLIC BEVERAGES OTHERS	\$ 1,925,250,641	2.04	\$ 1,848,114,930	2.0	-4.01%
2008 - FRUIT, NUTS AND OTHER EDIBLE PARTS OF PLANTS, OTHERWISE PREPARED OR PRESERVED, WHETHER OR NOT CONTAINING ADDED SWEETENING OR SPIRIT, OTHERS	\$ 1,686,641,999	1.79	\$ 1,764,302,092	1.9	4.60%
0702 - TOMATOES, FRESH OR CHILLED	\$ 1,415,389,121	1.50	\$ 1,737,750,514	1.9	22.78%
0202 - MEAT OF BOVINE ANIMALS, FROZEN	\$ 1,318,971,952	1.40	\$ 1,635,295,620	1.8	23.98%
0806 - GRAPES, FRESH OR DRIED	\$ 1,534,498,522	1.63	\$ 1,541,902,748	1.7	0.48%
1806 - CHOCOLATE AND OTHER FOOD PREPARATIONS CONTAINING COCOA	\$ 1,576,217,521	1.67	\$ 1,526,287,519	1.6	-3.17%
0803 - BANANAS, INCLUDING PLANTAINS, FRESH OR DRIED	\$ 1,417,581,906	1.50	\$ 1,450,876,589	1.6	2.35%
1605 - CRUSTACEANS, MOLLUSCS AND OTHER AQUATIC INVERTEBRATES, PREPARED OR PRESERVED	\$ 1,362,447,631	1.45	\$ 1,388,465,045	1.5	1.91%
1701 - CANE OR BEET SUGAR AND CHEMICALLY PURE SUCROSE, IN SOLID FORM	\$ 914,020,084	0.97	\$ 1,245,603,099	1.3	36.28%
1604 - PREPARED OR PRESERVED FISH; CAVIAR AND CAVIAR SUBSTITUTES PREPARED FROM FISH EGGS	\$ 1,071,735,667	1.14	\$ 1,112,889,728	1.2	3.84%
0102 - BOVINE ANIMALS, LIVE	\$ 1,146,827,990	1.22	\$ 1,105,576,654	1.2	-3.60%
1704 - SUGAR CONFECTIONARY (INCLUDING WHITE CHOCOLATE), NOT CONTAINING COCOA	\$ 1,100,002,660	1.17	\$ 1,070,635,869	1.2	-2.67%
2309 - PREPARATIONS OF A KIND USED IN ANIMAL FEEDING	\$ 897,091,217	0.95	\$ 1,059,534,322	1.1	18.11%
2009 - FRUIT JUICES NT FORTIFIED W VIT OR MINLS (INCL GRAPE MUST) & VEGETABLE JUICES, UNFERMENTD & NT CONTAING ADD SPIRIT, WHET OR NT CONTAING ADDED SWEETENG	\$ 1,271,501,083	1.35	\$ 1,028,268,630	1.1	-19.13%
0302 - FISH, FRESH OR CHILLED, EXCLUDING FISH FILLETS AND OTHER FISH MEAT WITHOUT BONES FISH LIVERS AND ROES, FRESH OR CHILLED	\$ 1,163,130,787	1.24	\$ 957,831,961	1.0	-17.65%
1514 - RAPESEED, COLZA OR MUSTARD OIL AND THEIR FRACTIONS, WHETHER OR NOT REFINED, BUT NOT CHEMICALLY MODIFIED	\$ 928,621,089	0.99	\$ 939,860,057	1.0	1.21%
1302 - VEGETABLE SAPS AND EXTRACTS; PECTIC SUBSTANCES, PECTINATES AND PECTATES; AGAR- AGAR AND OTHER MUCILAGES AND THICKENERS, DERIVED FROM VEGETABLE PRODUCTS	\$ 936,962,668	1.00	\$ 848,424,584	0.9	-9.45%
2103 - SAUCES AND PREPARATIONS THEREFOR; MIXED CONDIMENTS AND MIXED SEASONINGS; MUSTARD FLOUR AND MEAL AND PREPARED MUSTARD	\$ 744,833,707	0.79	\$ 807,772,622	0.9	8.45%
0603 - CUT FLOWERS AND BUDS SUITABLE FOR BOUQUETS OR ORNAMENTAL PURPOSES, FRESH, DRIED, DYED, BLEACHED, IMPREGNATED OR OTHERWISE PREPARED	\$ 889,026,433	0.95	\$ 793,087,753	0.9	-10.79%
2005 - VEGETABLES, OTHER THAN TOMATOES, MUSHROOMS AND TRUFFLES, PREPARED OR PRESERVED OTHERWISE THAN BY VINEGAR OR ACETIC ACID, NOT FROZEN EXC PRDCTS OF 2006	\$ 752,040,702	0.80	\$ 787,140,617	0.8	4.67%
1509 - OLIVE OIL AND ITS FRACTIONS, WHETHER OR NOT REFINED, BUT NOT CHEMICALLY MODIFIED	\$ 768,524,248	0.82	\$ 769,130,779	0.8	0.08%
2004 - VEGETABLES, OTHER THAN TOMATOES, MUSHROOMS AND TRUFFLES, PREPARED OR PRESERVED OTHERWISE THAN BY VINEGAR OR ACETIC ACID, FROZEN, EXC PRODUCTS OF 2006	\$ 697,952,567	0.74	\$ 745,872,101	0.8	6.87%
1006 - RICE	\$ 572,980,301	0.61	\$ 744,333,667	0.8	29.91%

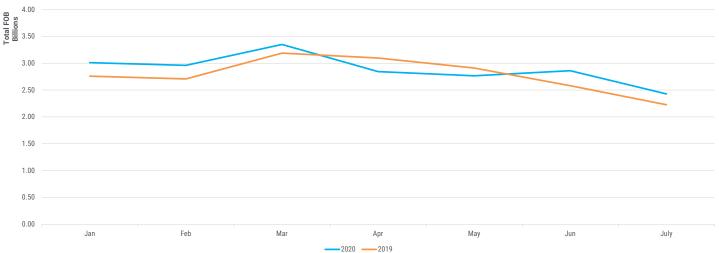


### SOURCING SHIFTS (BY VALUE) THROUGH AUGUST 31<sup>ST</sup>

COUNTRY OF ORIGIN	Total FOB (2019)	%	Total FOB (2020)	%	Percentage Change
MEXICO	\$ 19,468,675,616	20.59	\$ 20,213,809,247	21.6	3.83%
CANADA	\$ 15,975,454,511	16.90	\$ 16,007,747,416	17.1	0.20%
CHILE	\$ 3,333,854,184	3.53	\$ 3,192,330,723	3.4	-4.25%
CHINA	\$ 3,251,635,713	3.44	\$ 3,084,583,888	3.3	-5.14%
ITALY	\$ 3,146,489,009	3.33	\$ 3,073,710,813	3.3	-2.31%
FRANCE	\$ 3,733,879,411	3.95	\$ 3,030,392,946	3.2	-18.84%
INDIA	\$ 2,776,794,732	2.94	\$ 2,605,198,557	2.8	-6.18%
INDONESIA	\$ 2,208,442,000	2.34	\$ 2,430,740,982	2.6	10.07%
THAILAND	\$ 2,142,037,636	2.27	\$ 2,380,977,557	2.5	11.15%
SINGAPORE	\$ 2,185,768,893	2.32	\$ 2,179,825,923	2.3	-0.27%

#### Imports from Mexico 2019, 2020

Jan-July | By Value | Total FOB



### **Overview & Digest**

The top two countries of origin for U.S. agricultural imports are its trading partners, Canada and Mexico. So far in 2020, Mexico accounts for 21.6 percent of the overall value of agricultural imports, with Canada just behind at 17.1 percent. Both countries have seen year-over-year growth in the value of their exports. Mexico's have increased 3.8 percent to a total value of over \$20 billion.

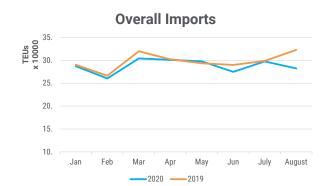
Among the top countries of origin, France has seen the largest year-over-year decline in the value of its exports to the United States. This is not unexpected as France has been forced to take substantial steps to combat the spread of COVID-19. So far in 2020, the import value of agricultural products from France declined 18.8 percent compared to 2019.

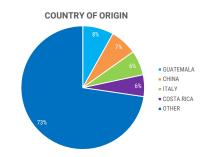


#### IMPORTS BY MARITIME VOLUME THROUGH AUGUST 31<sup>ST</sup>

## **Overview & Digest**

- The overall maritime import volumes for agricultural products have decreased 3.27 percent in 2020 compared to 2019. Unlike most commodities that have begun to recover from sluggish performances in the first half of the year, August saw the sharpest year-over-year decline of 12.5 percent compared to August of 2019.
- Top-ranked Bananas [HS 080390] has the largest year-over-year growth among top agricultural imports, increasing 23.5 percent compared to the same period in 2019.
- Conversely, imports of plantains [HS 080300] had the sharpest decline, dropping 44 percent in January through August compared to 2019.





Product HS (6)	TEUs (2019)	%	TEUs (2020)	%	Percentage Change
080390 - BANANAS, FRESH OR DRIED, OTHER THAN PLANTAINS	216,484.89	9.39	267,386.93	11.2	23.51%
220421 - WINE, FR GRAPE NESOI & GR MUST W ALC, NOV 2 LITERS	105,031.86	4.56	99,548.56	4.2	-5.22%
220300 - BEER MADE FROM MALT	84,728.34	3.68	70,991.16	3.0	-16.21%
080430 - PINEAPPLES, FRESH OR DRIED	67,794.53	2.94	69,906.61	2.9	3.12%
220210 - WATERS, INCL MINERAL & AERATED, SWEETND OR FLAVORD	68,686.40	2.98	62,079.73	2.6	-9.62%
090111 - COFFEE, NOT ROASTED, NOT DECAFFEINATED	63,281.75	2.75	53,857.19	2.3	-14.89%
080300 - BANANAS AND PLANTAINS, FRESH OR DRIED	92,997.58	4.04	52,055.70	2.2	-44.02%
220110 - WATER, MINERAL & AERATED NATRL/ARTFCL NT SWTN/FLAV	55,681.99	2.42	50,009.90	2.1	-10.19%
080719 - MELONS (EXCEPT WATERMELONS) AND PAPAYAS (PAPAWS), FRESH	48,191.62	2.09	45,128.21	1.9	-6.36%
190590 - BREAD, PASTRY, CAKES, ETC NESOI & PUDDINGS	40,286.43	1.75	42,321.56	1.8	5.05%

## **COVID-19 Impact**

Among the top agricultural products by volume imported into the United States, several can attribute their year-over-year decline to the coronavirus. Second- and third-ranked wine [HS 220421] and beer [HS 220300] have each seen significant drops. Beer has declined 16.2 percent compared to 2019, in no small part due to the temporary closing of restaurants and bars across the country.



### TOP 35 IMPORTS BY MARITIME VOLUME THROUGH AUGUST 31<sup>ST</sup>

Product HS (6)	TEUs (2019)	%	TEUs (2020)	%	Percentage Change
080390 - BANANAS, FRESH OR DRIED, OTHER THAN PLANTAINS	216484.89	9.39	267386.93	11.2	23.51%
220421 - WINE, FR GRAPE NESOI & GR MUST W ALC, NOV 2 LITERS	105031.86	4.56	99548.56	4.2	-5.22%
220300 - BEER MADE FROM MALT	84728.34	3.68	70991.16	3.0	-16.21%
080430 - PINEAPPLES, FRESH OR DRIED	67794.53	2.94	69906.61	2.9	3.12%
220210 - WATERS, INCL MINERAL & AERATED, SWEETND OR FLAVORD	68686.4	2.98	62079.73	2.6	-9.62%
090111 - COFFEE, NOT ROASTED, NOT DECAFFEINATED	63281.75	2.75	53857.19	2.3	-14.89%
080300 - BANANAS AND PLANTAINS, FRESH OR DRIED	92997.58	4.04	52055.7	2.2	-44.02%
220110 - WATER, MINERAL & AERATED NATRL/ARTFCL NT SWTN/FLAV	55681.99	2.42	50009.9	2.1	-10.19%
080719 - MELONS (EXCEPT WATERMELONS) AND PAPAYAS (PAPAWS), FRESH	48191.62	2.09	45128.21	1.9	-6.36%
190590 - BREAD, PASTRY, CAKES, ETC NESOI & PUDDINGS	40286.43	1.75	42321.56	1.8	5.05%
100630 - RICE, SEMI- OR WHOLLY MILLED, POLISHED ETC OR NOT	30771.25	1.34	40074.3	1.7	30.23%
030617 - SHRIMPS AND PRAWNS, FROZEN, OTHER THAN COLD-WATER	35333.61	1.54	38242.58	1.6	8.23%
080610 - GRAPES, FRESH	29538.86	1.29	33231.85	1.4	12.50%
170199 - CANE/BEET SUG CHEM PURE SUCROSE REFIND NESOI	14218.94	0.62	27396.64	1.2	92.68%
190219 - PASTA, UNCOOKED, NOT STUFFED ETC., NESOI	21673.05	0.94	26010.88	1.1	20.01%
230910 - DOG AND CAT FOOD, PUT UP FOR RETAIL SALE	27227.28	1.19	25759.32	1.1	-5.39%
200899 - FRUIT & EDIBLE PLANT PARTS NESOI, PREP ETC. NESOI	21979.86	0.96	25518.36	1.1	16.10%
080310 - PLANTAINS, FRESH OR DRIED	21465.46	0.94	25266.95	1.1	17.71%
020230 - MEAT OF BOVINE ANIMALS, BONELESS, FROZEN	21194.68	0.92	24953.08	1.1	17.73%
210390 - SAUCES ETC. MIXED CONDIMENTS AND SEASONINGS NESOI	16970.96	0.74	22119.78	0.9	30.34%
210690 - FOOD PREPARATIONS NESOI	16213.99	0.71	21768.56	0.9	34.26%
200989 - JUICE OF SINGLE FRUIT/VEG, NOT FORTIFIED ETC NESOI	20457.35	0.89	20843.68	0.9	1.89%
170490 - SUGAR CONFECTION (INCL WH CHOC), NO COCOA, NESOI	17064.9	0.75	20577.9	0.9	20.59%
071080 - VEGETABLES, NESOI RAW/COOKED BY BOILING, FROZEN	16767.02	0.73	19537.48	0.8	16.52%
150910 - OLIVE OIL AND ITS FRACTIONS, VIRGIN, NOT CHEMICALLY MODIFIED	15362.34	0.67	18496.69	0.8	20.40%
190230 - PASTA, PREPARED, NESOI	11716.88	0.51	18174.35	0.8	55.11%
210610 - PROTEIN CONCENTRATES AND TEXTURED PROTEIN SUBSTANCES	22322.98	0.97	17904.53	0.8	-19.79%
220299 - NONALCOHOLIC BEVERAGES, OTHERS (INCLUDING MILK-BASED DRINKS)	14871.52	0.65	17279.3	0.7	16.19%
180100 - COCOA BEANS, WHOLE OR BROKEN, RAW OR ROASTED	16207.85	0.71	16597.29	0.7	2.40%
220890 - CORDIALS, LIQUEURS, KIRSCHWASSER, RATAFIA, ETC.	14659.54	0.64	15627.27	0.7	6.60%
160414 - TUNAS/SKIPJACK/BONITO PREP/PRES NOT MINCED	11907.56	0.52	15391.5	0.7	29.26%
200410 - POTATOES, PREPARED ETC., NO VINEGAR ETC., FROZEN	10533.16	0.46	15087.85	0.6	43.24%
200570 - OLIVES PREP/PRES EX VINEGAR/ACETIC ACID NOT FROZEN	15917.2	0.70	14978.5	0.6	-5.90%
220410 - SPARKLING WINE OF FRESH GRAPES	13737.43	0.60	14006.51	0.6	1.96%
200599 - VEG & MIX PRPD/PRSVD EXC VINEGAR/ACETIC ACID/SUGAR	11036.34	0.48	13105.08	0.6	18.74%

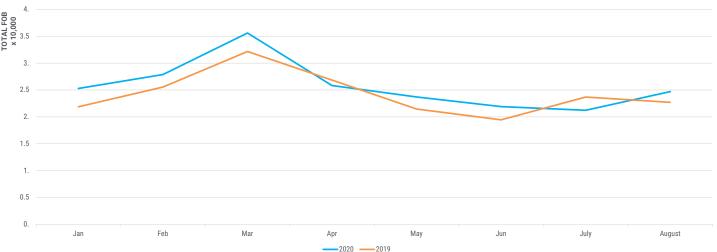


### SOURCING SHIFTS (BY MARITIME VOLUME) THROUGH AUGUST 31<sup>ST</sup>

COUNTRY OF ORIGIN	TEUs (2019)	%	TEUs (2020)	%	Percentage Change
GUATEMALA	193721.08	8.41	206110.72	8.7	6.40%
CHINA	167757.29	7.28	169640.52	7.1	1.12%
ITALY	154613.4	6.71	157154.56	6.6	1.64%
COSTA RICA	135620.55	5.89	131160.6	5.5	-3.29%
THAILAND	88020.33	3.82	97781.15	4.1	11.09%
INDIA	95950.02	4.17	93703.82	3.9	-2.34%
ECUADOR	72839.44	3.16	90417.11	3.8	24.13%
CHILE	76662.28	3.33	83181.63	3.5	8.50%
HONDURAS	86717.37	3.77	82478.44	3.5	-4.89%
FRANCE	88349.83	3.84	77832.51	3.3	-11.90%

#### Imports from Guatemala 2019, 2020

Jan-August | By Volume | TEUs



### **Overview & Digest**

Unlike nearly every other commodity group in the harmonized tariff schedule, China is not the top-ranked country of origin for U.S. agricultural maritime imports. That distinction belongs to Guatemala, which has seen a 6.4 percent increase in volume compared to 2019.

Alongside its drop in value, France had the largest year-over-year percentile decline in volume of agricultural exports to the United States, dropping 11.9 percent compared to 2019.

Continuing a trend that has existed for several years, the number of shipments of coffee into the United States has also declined in 2020. Subsequently, the export volumes of those countries whose primary export is coffee has also dropped. Costa Rica and Honduras' maritime agricultural export volume to the United States have fallen 3.3 percent and 4.9 percent so far in 2020.

### **About Descartes Datamyne**

With a comprehensive database of accurate, up-to-date import-export information, Descartes Datamyne delivers actionable intelligence for market research, sales insight, supply chain management, enhanced security and competitive strategy. The solution is powered by the world's largest searchable trade database, covering the global commerce of 230 markets across 5 continents.

Manufacturers, shippers wholesalers, transport and logistics service providers, management consultants, legal practitioners, industry analysts and more use our exceptionally accurate and granular data to initiate growth strategies, explore new markets, benchmark performance, monitor commodity volumes and values, simplify trade data research, discover buyer seller relationships and refine sourcing strategies.

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### **About Descartes**

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses.

Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community.

Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world.

Learn more at www.descartes.com, and connect with us on LinkedIn and Twitter.

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