# WESCO International Enhances North American Distribution Operations with Descartes

Posted Jul 09, 2019

WATERLOO, Ontario, July 9, 2019 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that WESCO International, a global distribution and supply chain solutions company, is using the cloud-based route planning and mobile solution to help customers enhance delivery services and supply chain performance.

"Partnering with Descartes is a critical part of how we are optimizing our last mile delivery routes to drive efficiency and reduce transportation costs," said Hemant Porwal, Vice President Global Supply Chain and Operations at WESCO International.

Part of Descartes' Routing, Mobile and Telematics suite, the route planning and mobile solution helps WESCO optimize route plans, manage dispatch operations, and track trucks and drivers in real-time as delivery routes are executed. The solution provides the increased operational efficiency and visibility required to continuously enhance delivery performance and customer service.

"We're pleased that Descartes is helping WESCO to provide value-added supply chain services and better serve customers by ensuring its fleet delivers orders to customers in a timely and precise way," said Andrew Roszko, Executive Vice President of Sales at Descartes Systems Group. "Our cloud-based routing and mobile solutions are rapid to implement and have a proven record of enabling leading distributors across the world to improve performance by offering high levels of service while reducing transportation costs."



# **Company Profile**

WESCO

Provider of electrical, industrial and communications products, supply chain management and logistic services

### **Descartes Solution**

Route Planning and Mobile

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# **Hemant Porwal**

Vice President Global Supply Chain and Operations WESCO International, Inc.

### **About WESCO International**

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturer (OEM) products, construction materials, and advanced supply chain management and logistic services. 2018 annual sales were approximately \$8.2 billion. The company employs approximately 9,300 people, maintains relationships with approximately 30,000 suppliers, and serves approximately 70,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates 10 fully automated distribution centers and approximately 500 branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

# **About Descartes Systems Group**

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on LinkedIn and Twitter.

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# **Cautionary Statement Regarding Forward-Looking Statements**

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forwardlooking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forwardlooking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.