# Brook Furniture Rental Optimizes Delivery Appointment Scheduling with Descartes Home Delivery Solution

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WATERLOO, Ontario, September 22, 2020 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Lake Forest, IL-based Brook Furniture Rental, a leading provider of rental furnishings for the office and home, selected Descartes' delivery appointment scheduling and execution solution to improve its white glove delivery operations across 12 distribution centers in the U.S.

"Our services include expert set-up at a time that works for our customers. Delivery appointment scheduling is a critical part of our service, whether we're delivering a full home worth of furnishings to an individual or a complete office solution for a commercial client," said Nathan Sanders, President & CEO at Brook Furniture Rental. "The Descartes solution is a powerful platform for centralizing delivery appointment scheduling and route planning across our distribution operations. By replacing manual booking and dispatching at each distribution site and providing all customers with delivery options in real-time at the point of sale, we expect greater customer satisfaction and more efficient routes."

Descartes home delivery solution provides an end-to-end platform for home and last-mile delivery operations that spans the delivery appointment booking, route planning and execution, mobile proof-of-delivery (POD) and notifications processes. Descartes Reservations™, Descartes' dynamic delivery appointment scheduling solution, creates delivery appointment options that are scored, allowing retailers to intelligently control the delivery booking process to maximize revenue and customer experience while minimizing costs. Descartes Route Planner™ takes committed delivery appointments and, using advanced continuous optimization technology, improves route productivity, which opens up additional delivery capacity and reduces delivery costs. The solution also manages delivery execution with intelligent dispatching and GPS-based real-time vehicle tracking. Descartes Mobile™ helps drivers execute the route and capture essential POD details. Descartes Notifications™ keeps customers up to date with the progress of the delivery through text or email messages.

"We're pleased to help Brook Furniture Rental create an optimal customer delivery appointment booking experience while minimizing the cost of its delivery operations," said James Wee, Vice President at Descartes. "Descartes' proven home delivery and last-mile solution is unique in that it helps retail and distribution companies achieve differentiated delivery service, increase revenue and fleet productivity and effectiveness."



## **Company Profile**

Brook Furniture Rental Provider of Rental Furnishings

### **Descartes Solutions**

Route Planning and Execution Delivery Appointment Scheduling Mobile

"The Descartes solution is a powerful platform for centralizing delivery appointment scheduling and route planning across our distribution operations"

Nathan Sanders
President & CEO
Brook Furniture Rental

#### **About Brook Furniture Rental**

Brook Furniture Rental is a customer-centric company that helps people and companies in transition. We create warm and stylish spaces people want to live and work in, with the finest rental furnishings to make any space functional and comfortable. Every day, we furnish homes and offices for people who have moved to a new city, suffered the loss of a home, started a new business, or experienced a major life change. Learn more at www.bfr.com, and connect with us on LinkedIn and Facebook.

# **About Descartes Systems Group**

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on LinkedIn and Twitter.

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## **Cautionary Statement Regarding Forward-Looking Statements**

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.

