

# Performance Food Group Streamlines Distribution Operations With Descartes Cloud-Based Mobile Solutions

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WATERLOO, Ontario, December 14, 2015 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Performance Food Group Company (PFG), one of the largest foodservice distributors in the U.S., is streamlining its national distribution operations using Descartes Food Perform™ and Descartes Electronic Vehicle Inspection Reporting™ (Descartes eDVIR™).

"With one of the largest private truck fleets in the U.S. operating out of 68 distribution centers, PFG's distribution operations are extensive. Customer satisfaction is a top priority and having the right technology in place to better serve our customers while operating as efficiently as possible is critical for us," said Jim Hope, EVP Operations at PFG. "Descartes' advanced mobile solutions are helping us to improve our delivery processes. With better order accuracy, reduced administrative activity and real-time invoice adjustments, we're able to drive greater efficiencies from our distribution operations."

Descartes Food Perform is a web-based mobile solution that helps eliminate error-prone paper-based practices throughout the distribution process and at the point of delivery. With real-time communication, the solution helps to improve order accuracy, minimize customer disputes and write-offs related to overages, shortages and damages (OS&Ds) while simplifying complex multi-part invoicing for clean delivery invoices and achieving higher levels of customer satisfaction.

Descartes eDVIR is an integrated U.S. Department of Transportation (DOT)-compliant mobile solution that automates and improves the efficiency of daily Driver Vehicle Inspection Reporting (DVIR). With the solution, companies can significantly reduce the time spent on daily vehicle inspections and reporting, protect against non-compliance and quickly identify and address issues to improve fleet operations and overall supply chain efficiency.

Descartes Food Perform and Descartes eDVIR are part of Descartes' comprehensive Routing, Mobile & Telematics software suite. Designed to unify fleet and mobile resource management, Descartes supports the full, closed-loop process associated with route planning, route execution, and driver and vehicle performance.

"Our advanced mobile solutions are designed to meet industry-specific needs with functionally-rich, cloud-based capabilities to manage complex last mile operations for both large and small companies," said Andrew Roszko, Senior Vice President of Sales at Descartes. "We're pleased to support PFG to better serve customers while improving vehicle inspection reporting compliance with the automation of traditional paper-based processes."



## Company Profile

Performance Food Group  
Foodservice Distribution

## Descartes Solutions

Descartes Mobile™

**"Descartes' advanced mobile solutions are helping us to improve our delivery processes. With better order accuracy, reduced administrative activity and real-time invoice adjustments, we're able to drive greater efficiencies from our distribution operations."**

## Jim Hope

EVP Operations  
Performance Food Group

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### About Performance Food Group

Through its family of leading foodservice distributors – Performance Foodservice, Vistar and PFG Customized – Performance Food Group Company (PFG) markets and distributes approximately 150,000 food and food-related products from 68 distribution centers to over 150,000 customer locations across the United States. PFG's 12,000+ associates serve a diverse mix of customers, from independent and chain restaurants to schools, business and industry locations, hospitals, vending distributors, office coffee service distributors, big box retailers, and theaters. The company sources its products from more than 5,000 suppliers and serves as an important partner to its suppliers by providing them access to the company's broad customer base. For more information, visit [www.pfgc.com](http://www.pfgc.com).

### About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at [www.descartes.com](http://www.descartes.com), and connect with us on LinkedIn and Twitter.

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### Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.