

# Ferrellgas Expands Descartes Routing Solution to Blue Rhino Division for Enhanced Customer Service

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WATERLOO, Ontario, September 12, 2017 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Ferrellgas Partners, L.P. (NYSE:FGP), a premier provider of propane throughout the U.S., is expanding the Descartes Route Planner™ solution to its Blue Rhino division to fuel enhanced levels of customer service across its nationwide network for propane tank exchange. Ferrellgas has used the Descartes solution since 2001 to centralize routing for the delivery of propane to residential, agricultural, industrial, and commercial customers nationwide.

“Better distribution performance can pay significant customer service dividends,” said Josh Powell, Director, IT Applications at Ferrellgas. “The intuitive Descartes user-interface makes it easy to train employees. It also allows us to centralize distribution on a single, proven technology platform.”

Using the web-based Descartes Route Planner solution, Ferrellgas generates optimized vehicle routing plans tailored to its delivery network and business requirements. As new orders are received and real-time route updates are presented, dispatchers can adjust routes manually, ask the system for suggestions, or let the system optimize changes to meet confirmed time windows, maintain overall customer service objectives, and optimize distribution efficiencies. More effective route scheduling also helps companies reduce operating costs by increasing route density, lowering total route distances, and decreasing the average miles between stops.

“We’re pleased that the scalability and advanced capabilities of our routing solution are helping Ferrellgas to meet its objectives for reliable nationwide propane delivery, refill and tank exchange,” said Andrew Roszko, Senior Vice President of Sales at Descartes Systems Group. “Using technology to centralize route planning and to standardize delivery can help remove roadblocks to greater distribution efficiency and quality customer service, especially for companies with multiple locations.”

#### Company Profile

Ferrellgas  
Distributor of Propane Gas

#### Descartes Solutions

Dynamic Route Planning  
Route Execution

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**Josh Powell**  
Director, IT Applications  
Ferrellgas

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## About Ferrellgas

Ferrellgas Partners, L.P., through its operating partnership, Ferrellgas, L.P., and subsidiaries, serves propane customers in all 50 states, the District of Columbia, and Puerto Rico, and provides midstream services to major energy companies in the United States. Ferrellgas employees indirectly own 22.8 million common units of the partnership, through an employee stock ownership plan. Ferrellgas Partners, L.P. filed a Form 10-K with the Securities and Exchange Commission on September 28, 2016. Investors can request a hard copy of this filing free of charge and obtain more information about the partnership online at [www.ferrellgas.com](http://www.ferrellgas.com).

## About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at [www.descartes.com](http://www.descartes.com), and connect with us on LinkedIn and Twitter.

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## Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes' most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.