

MedSpeed Selects Descartes' Route Planning & Execution Solutions to Manage Nationwide Healthcare Logistics Network

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WATERLOO, Ontario, February 14, 2018 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that MedSpeed, the market leading provider of healthcare intra-company logistics in the U.S., has selected Descartes to enhance its technology platform, help manage increasingly complex needs and enhance customer service levels even more. MedSpeed's national logistics network includes more than 100 distribution points in 29 states and more than 1,000 logistics service representatives (LSRs) delivering patient- and business-critical materials and supplies to healthcare organizations across the United States.

"MedSpeed is transforming healthcare transportation into the more strategic intra-company logistics that has greater enterprise-wide value," said Jake Crampton, CEO of MedSpeed. "Our customers' intra-company logistics networks need a robust technology platform to help them run efficiently and effectively and at the highest level of quality. Descartes' leading-edge solutions for comprehensive delivery routing and dispatch will be part of our MedConnect technology platform and enhance how we service our customers. Descartes' flexible technology platform can integrate with our platform as we scale to meet our rapidly growing business and changing healthcare environment."

Descartes' route planning and execution solution support the strategic, tactical and operational needs of fleet and logistics operators. The combined solution can optimally determine service areas and visit frequency, plan daily routes, and manage delivery execution with integrated real-time dispatch and tracking capabilities. Customers, like MedSpeed, are able to better utilize logistics resources, maximize customer service and manage drivers and delivery performance in real-time, all while minimizing logistics costs. The integrated planning and execution solutions also analyze planned versus actual performance and better target areas for service improvement and cost reduction.

"We're pleased to help MedSpeed enhance the complex healthcare delivery requirements of its customers," said Andrew Roszko, Senior Vice President of Sales at Descartes Systems Group. "As companies in many different industries recognize the strategic importance of transportation, they're looking for advanced routing and execution solutions that drive maximum efficiency and enable superior customer service."



Company Profile

MedSpeed
Healthcare Logistics Provider

Descartes Solutions

Route Planning and Execution

"Our customers' intra-company logistics networks need a robust technology platform to help them run efficiently and effectively and at the highest level of quality."

Jake Crampton

CEO
MedSpeed

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About MedSpeed

Healthcare is changing. Healthcare organizations are growing and care continues to expand outside of the four walls of the hospital. This growth provides more capacity to utilize scale to create healthcare companies that are better functioning, smarter organizations. Intra-company - the enterprise-wide movement of physical materials, such as blood and other specimens, pharmaceuticals, supplies, equipment, print, mail and more - is the foundation of the healthcare supply chain. Every health system needs transportation for its clinical operations to function. MedSpeed is the market-leading organization that is changing the way the healthcare industry views healthcare logistics by leveraging it to help health systems and other healthcare organizations integrate. MedSpeed treats transportation as a strategic asset that works as a means to achieving greater operational efficiencies, reducing risk, more effectively utilizing scale, eliminating redundancies and centralizing services. For more information, visit www.medspeed.com, a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

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About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on LinkedIn and Twitter.

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Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.