

# Axle Logistics Enhances Service and Operational Performance with Descartes MacroPoint™ Capacity Matching Solution

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WATERLOO, Ontario, March 18, 2019 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Knoxville, Tennessee-based Axle Logistics is using the Descartes MacroPoint™ Capacity Matching solution to improve their ability to find new carriers and cover loads with lower costs, resulting in better customer service and increased operational performance.

"Having the right tools and technologies in place creates opportunities for us to further distinguish ourselves by the level of service we provide," said Shawn McLeod, Branch Manager at Axle Logistics. "We already use Descartes MacroPoint™ for real-time visibility into shipment status, and the new capacity matching solution is helping us to find carriers more quickly, build stronger relationships with existing carriers, and strategically expand our network with new carriers. The value of having access to this type of data on capacity offers an important competitive advantage that helps us move goods more productively through the supply chain."

The Descartes MacroPoint Capacity Matching solution automatically matches open customer loads with available forwarding-looking capacity from its trusted carrier network by being able to combine historical load data with the ability to look over multiple days in the future to find optimal combinations. This forward-looking capacity is drawn from the customer's network of carriers and the Descartes MacroPoint™ Capacity Co-op, an opt-in network where freight brokers can selectively choose to share unused capacity in a secure way to get significantly more access to capacity. The advanced visualization and capacity matching algorithms of the Descartes solution dramatically reduce the time to identify open loads and carriers. Part of the Descartes Global Logistics Network™ (Descartes GLN™), Descartes MacroPoint operates one of the industry's largest visibility networks, which connects over one hundred thousand road carriers and more than four million trucking assets and drivers.

"We're committed to helping freight brokers increase productivity and pleased to help Axle Logistics provide its customers with greater load coverage," said Dan Cicerchi, VP Commercial Operations at Descartes. "In this tight freight capacity market, we're focused on partnering with freight brokers to help them find available capacity within their own network and across a broader carrier base that is in the Descartes MacroPoint™ Carrier Co-op. Our new solution, combined with the reach and scale of the Descartes GLN, provides freight brokers with a much larger pool of available capacity and the ability to cover more loads in a fraction of the time."



#### Company Profile

Axle Logistics  
Provider of Non-asset Based,  
Third-party Logistics (3PL)

#### Descartes Solutions

Descartes MacroPoint™

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**Shawn McLeod**  
Branch Manager  
Axle Logistics

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## About Axle Logistics

Axle Logistics is a non-asset based, third-party logistics (3PL) company with a focus on providing safe, reliable, advanced logistics services – Truckload, LTL, Intermodal, and Warehousing – to a wide variety of customers throughout the continental U.S., Canada and Mexico. Axle Logistics was built with the overall vision of bringing a sense of comfort and convenience to an industry often filled with inefficiencies by providing specialized customer service and a unique overall philosophy and approach to logistics management. Learn more at [www.axlelogistics.com](http://www.axlelogistics.com).

## About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at [www.descartes.com](http://www.descartes.com), and connect with us on LinkedIn and Twitter.

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## Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws (“forward-looking statements”) that relate to Descartes’ solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, “Certain Factors That May Affect Future Results” in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management’s discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management’s current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.