

Gordon Food Service Improves Distribution Efficiency Across Canada and U.S. with Descartes Mobile Solution

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Company Profile

Gordon Food Service
Foodservice Distribution

Descartes Solution

Descartes Perform for Food

WATERLOO, Ontario, December 7, 2020 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Michigan-based Gordon Food Service, the largest privately held and family-managed foodservice distributor in North America, is using the Descartes Perform™ for Food mobile solution to improve accuracy and efficiency during customer delivery across its North American distribution network.

"We strive to be innovators in foodservice supply chain operations with world-class practices that meet our customers' needs," said Bob Cantello, North American Transportation Director at Gordon Food Service. "Final mile delivery is a critical part of the customer experience. Logistics technology, like Descartes Perform, helps us supply the right product to the right customer while removing the overhead of legacy paper-based delivery processes."

Descartes Perform for Food is a cloud-based mobile solution that helps foodservice distributors eliminate paper and paper-handling costs associated with final mile delivery. The solution increases customer satisfaction by enabling accurate deliveries; minimizing disputes and write-offs related to overages, shortages and damages (OS&Ds); and allowing drivers to leave customers with clean invoices at the point of delivery. Clean invoicing also accelerates the order-to-cash cycle. Delivery information and estimated time of arrival (ETA) are available in real-time for enhanced visibility, which helps ensure the longevity and quality of the professional relationship between distributor and customer.

"We're pleased to help Gordon Food Service reach higher standards of customer satisfaction through greater delivery accuracy and more efficient invoicing," said James Wee, Vice President at Descartes. "Many leading food distributors, like Gordon Food Service, are using Descartes Perform to boost delivery productivity and customer retention by replacing time-intensive, error-prone paper-based distribution practices with real-time data flow and visibility."

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Bob Cantello

North American Transportation Director
Gordon Food Service

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About Gordon Food Service

Since 1897, we have delivered uncompromising quality and heartfelt service for our customers. We began as a simple butter-and-egg delivery service, and have grown to become the largest family business in the foodservice industry by upholding the same approach for 120 years—remaining passionately committed to the people we serve. Today, we serve foodservice operators in the Midwest, Northeast, Southeast, and Southwest regions of the United States and coast-to-coast in Canada. We also operate more than 175 Gordon Food Service Store locations in the U.S. By partnering with organizations from across industries—healthcare to education, independent and chain restaurants, and event planners—we help our customers create food experiences that people choose, enjoy, and remember.

About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on LinkedIn and Twitter.

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Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws (“forward-looking statements”) that relate to Descartes’ solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, “Certain Factors That May Affect Future Results” in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes’ most recently filed management’s discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purpose of providing information about management’s current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.