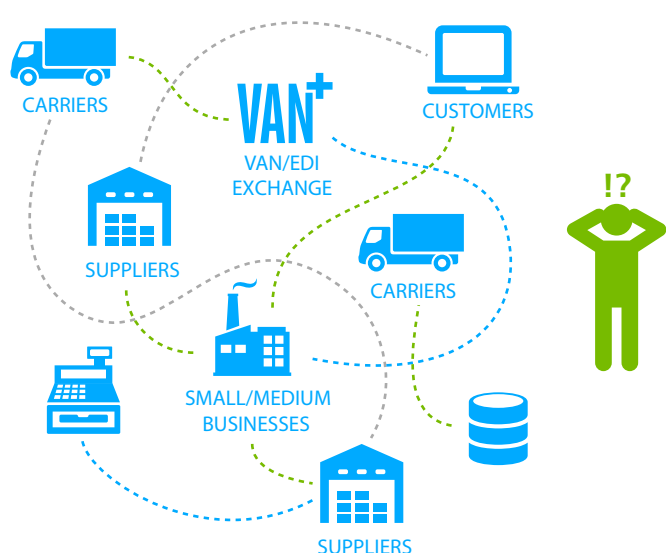


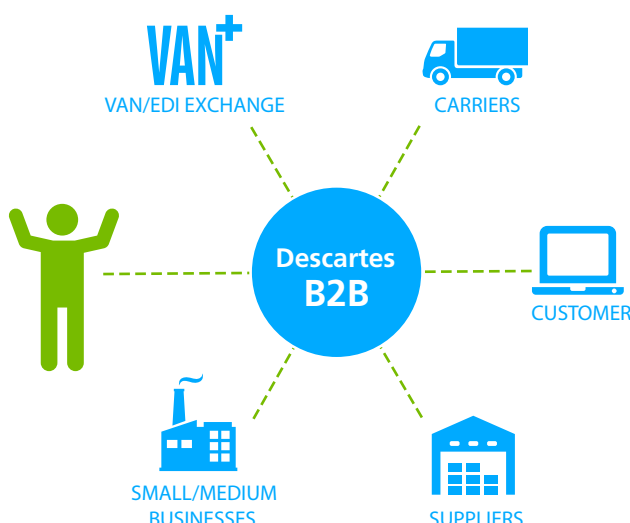
Enabling Better B2B Collaboration

Providing Enhanced Connectivity, Communication & Coordination



WITHOUT Descartes B2B Solution

Today's digital landscape means that your supply chain might rely upon dozens of different technologies and systems. Getting them to properly connect and communicate can be a laborious and time-consuming source of frustration.



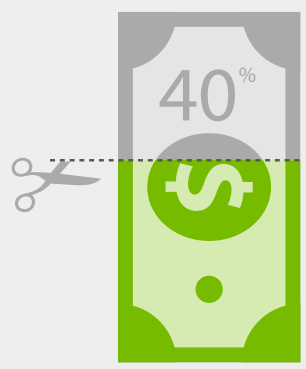
WITH Descartes B2B Solution Solution

One simple hub connects and translates your entire supply chain ecosystem. What was once complicated is now a business advantage and a source of powerful data.

What's in it for you?

Savings

On average, customers reduce total costs of integration by **20-40%** vs. in-house operations



Bigger ROI

Customers average annual return on investment **increase 250%** with Descartes B2B



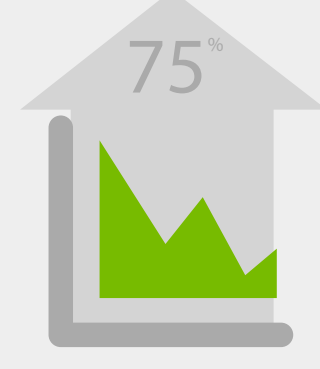
Accelerated Sales

New sales accelerated by a **4-fold increase** in customer implementation timeframes



Client Satisfaction

Business partner satisfaction increased with **75% improvement** in B2B capabilities



The Descartes B2B Difference

Your Network



Descartes B2B is the only private trading hub solution. Whatever integration your ecosystem requires, Descartes B2B will pull it together seamlessly, as though it was **custom built for you**.

Your RULES



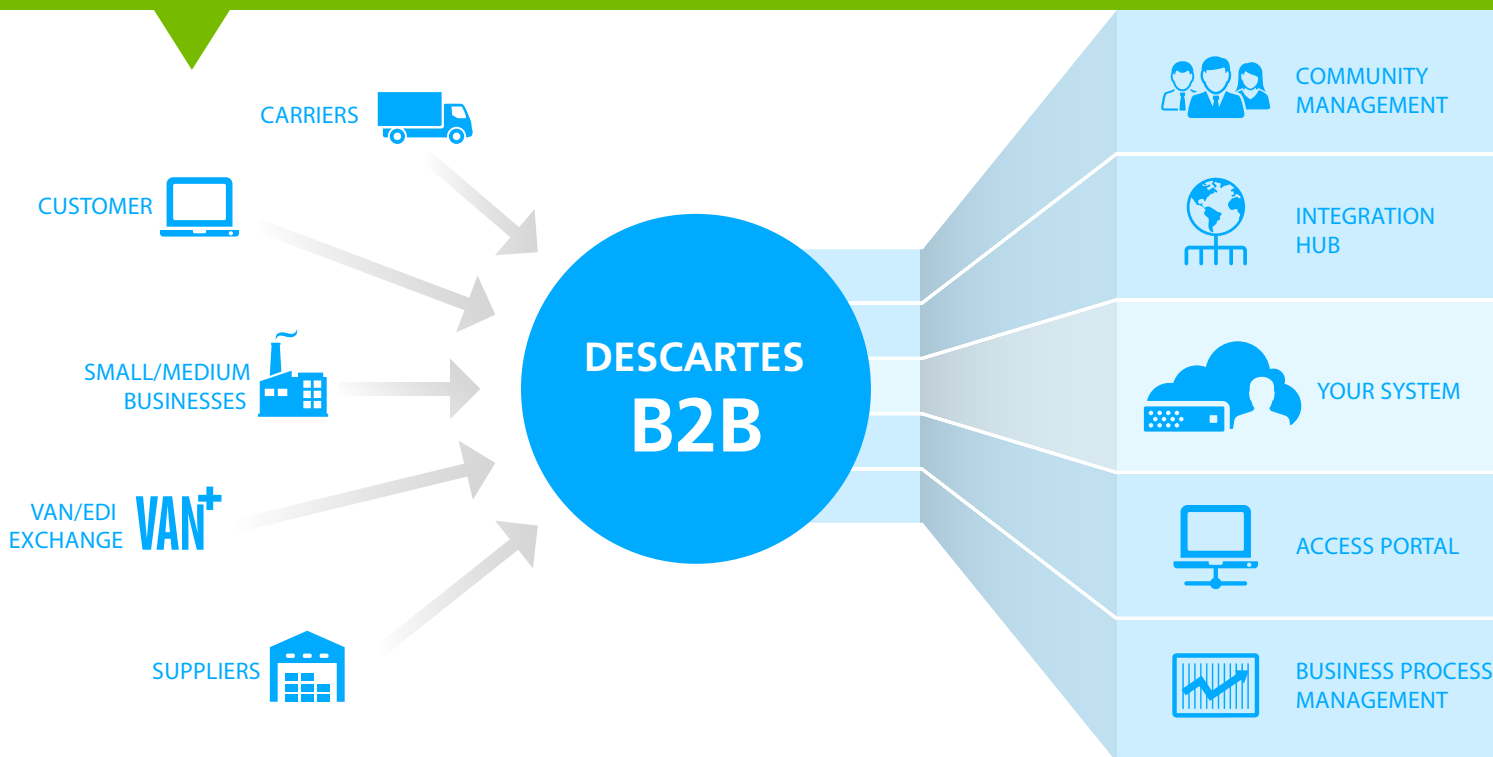
Your system has special cases and unique business terms that are above and beyond what any other provider could solve, but with Descartes B2B, **you decide the details** that define your business.

Your PEACE OF MIND

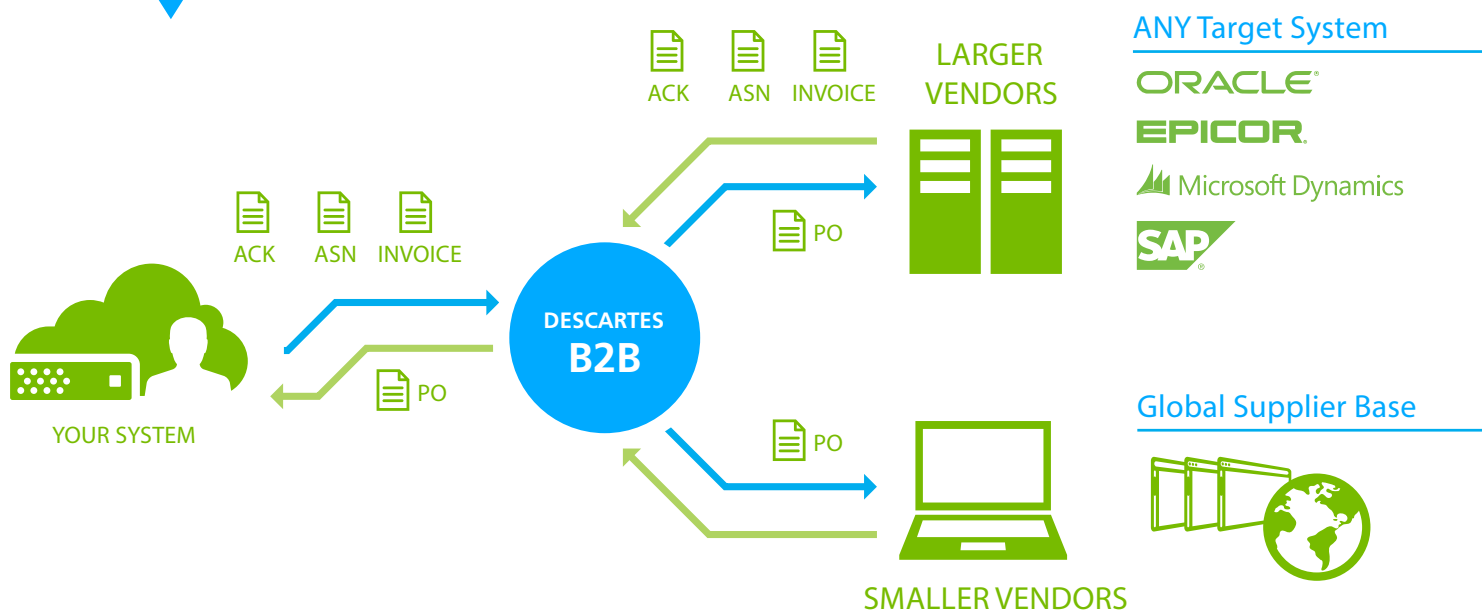


We have you covered. **24 hours a day. 7 days a week.** Across all aspects of your trading network: support, hosting, monitoring, operations and onboarding.

How Does Descartes B2B Work?



Typical Deployment Example



Your Path To Getting Started

1 Connect to the System



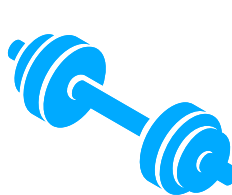
You don't have to make any changes to your existing format and data communication.

2 Integration Process



Send Descartes B2B your list of trading partners to be integrated.

3 We Do All The Heavy Lifting



Integration, training, mapping, testing—Descartes B2B handles it all for you.

4 You Relax



Continual monitoring and adjustments mean we eliminate issues before they become problems.

Click [here](#) to contact us for more information about Descartes B2B solution.

DESCARTES

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