

DESCARTES™

Evolution 2012

Global User & Partner Conference



Descartes Evolution 2012 Conference Agenda Preview

November 13-15, 2012 | Ft. Lauderdale, FL



Evolution 2012: Logistics Leadership – Uniting Technology, Process and People

Welcome to Evolution 2012, Descartes' global user group conference taking place November 13-15, 2012 in Ft. Lauderdale, Florida. This is the pinnacle event where Descartes users from around the world get together to network with one another, meet the Descartes product management team, provide input on product development plans, and learn more about Descartes solutions and how to improve their operations.

Descartes' Global User Group Steering Committee is pleased to announce that the venue for Evolution 2012 is the W Hotel in Ft. Lauderdale. This fantastic property has hosted the Conference since it opened its doors in April 2009 and will provide both a beautiful and productive setting for the annual conference. We look forward to seeing you there!

Benefits of Attending

- Network with other users and share best practices.
- Attend complimentary training sessions to learn how you can get more from your Descartes solutions.
- Learn about the future drivers for success in supply chain and logistics.
- Meet with some of our United by Design alliance partners, see demonstrations and learn how our combined solutions are delivering results for you.
- Hear from leading organizations on how they have leveraged people, process and technology to transform their operations and achieve **Logistics Leadership by Uniting Technology, Process and People**.

The information included in this conference and agenda preview will be updated regularly as more content is confirmed. To download the most current version, please visit <http://www.descartes.com/usergroup> and click on the Agenda link. If there is anything that you would like to see us address at the conference that is relevant to you please contact us via email at usergroup@descartes.com.

Program at a Glance

	Tuesday Nov. 13	Wednesday Nov. 14	Thursday Nov. 15	
7 am		Breakfast	Breakfast	
8 am		General Session	General Session	
9 am				
10 am	Complimentary Training Workshops	Breakout Sessions	Breakout Sessions	
11 am				
12 pm	Lunch	Lunch	Lunch	
1 pm	Complimentary Training Workshops	Breakout Sessions	Lunch	
2 pm				Working Groups and Advisory Councils
3 pm				
4 pm				
5 pm				
6 pm				
7 pm	Conference Welcome Event	Technology Fair and Networking Reception		
8 pm				
9 pm				

More information on Descartes' Global User & Partner Conference available at www.descartes.com/usergroup

TRAINING WORKSHOPS

TUESDAY NOVEMBER 13

Descartes is offering OPTIONAL complimentary training workshops to registered attendees (Descartes users only). The training workshops will be varied in three time slots between 10:00am and 5:00pm). Not all sessions are offered in each time slot – exact times are to be determined. The sessions are generally 2 hours each and are currently scheduled to include:

- Dock Appointment Scheduling & Yard Management
- Imanet – (Canadian Brokerage) ITMR4
- Reporting Services
- Route Planner On-demand Tips & Tricks
- Import/Export Compliance Best Practices for International Trade and Descartes Editrade Customs
- Descartes Route Planner -Background Optimizer and Route Quality
- Route Planner RS (formerly Roadshow) Tips & Tricks
- Mobility & Telematics Implementation and Route Execution Best Practices
- Descartes Transportation Manager - Data & Rate Management
- Best Practices in Optimizing Purchased Transportation with Descartes Transportation Manager
- More to be added...

SOLUTION TRACK BREAKOUT SESSIONS

WEDNESDAY NOVEMBER 14 – THURSDAY NOVEMBER 15

In addition to impactful keynote presentations during the general sessions, Descartes is offering a comprehensive breakout session program. New sessions will continue to be confirmed.

Routing, Mobile & Telematics Track: Descartes helps enable best-in-class fleet operations with solutions that help deliver a true command of operations by uniting optimized route planning, dispatching and GPS tracking, mobile applications, telematics, fleet/driver, compliance, and performance analytics. Planned sessions include:

- Route Planner RS (formerly Roadshow) and Sales & Territory Planner Roadmap & Development Priorities
- Route Planner On-demand Roadmap & Development Priorities
- Route Planner Roadmap & Development Priorities
- Mobile & Telematics Roadmap & Development Priorities
- Descartes AltaMap LBS – Enabling Location Based Services in your Business Solutions
- Wireless Trends, Solutions, Platforms, Devices and More...
- Customer Case Study Presentations and Panels

Transportation Management Track: Descartes provides robust, network-based, modular, end-to-end multimodal functionality that spans the entire shipment lifecycle: turning purchase or sales order fulfillment into transport orders, managing carrier contracts, optimizing and executing transportation plans, connecting to trading partners, controlling the flow of prepaid freight, tracking shipments and inventory, auditing freight and managing supplier/ carrier performance. Planned sessions include:

- Transportation Manager Roadmap & Development Priorities
- Visibility, Dock Appointment Scheduling & Yard Management Roadmap & Development Priorities
- Descartes Air Cargo Solutions Overview & Roadmap
- Ocean Shipment Management Overview & Development Priorities
- Rate Builder Roadmap & Development Priorities
- Ocean Contract Management and Freight Audit Solutions Overview
- Distribution Center Bypass & Packaging Optimization Solutions Overview
- Customer Case Study Presentations and Panels

Customs & Regulatory Compliance Track:

Descartes assists brokers, forwarders, importers and exporters to better manage complex international operations solutions by providing the domain expertise, technology, connectivity and community reach to empower organizations to streamline the compliance and regulatory complexities of global trade. Preliminary sessions include:

- ACAS Pilot Update
- Security filing options for Freight Forwarders
- CBP Trade Session: Beyond the Border or New Expertise Centers
- Overview of FMC Regulatory changes and new requirements
- ACI Update
- Importer Compliance Best Practices

Global Logistics Network (GLN) Services Track:

Descartes' broad array of connectivity, document management and community services help improve logistics precision, reduce implementation times and accelerate return on investment for Global Logistics Network members and their trading partners regardless of size and technology sophistication. Preliminary sessions include:

- eInvoicing and eArchiving
- GLN Enablement Services
- eCellerate Collaborative Suite: Collaborative Processing - from Option to Necessity
- CargoXML transformation for Air Cargo Messaging
- Telematics and Mobile Application Service Updates
- Customer Case Study Presentations and Panels

Broker & Forwarder Enterprise Systems Track:

Descartes' extensive customs and logistics domain expertise is embodied in a comprehensive technology platform designed to help brokers and forwarders more efficiently run complex international operations. On-demand solutions enable large and small organizations to take advantage of robust capabilities for bookings, security filings and customs entries, shipment and financial management. Preliminary sessions include:

- IMTR Roadmap & Development Priorities
- Ocean Buy/Sell and RFP Management for LSPs
- Editrade Customs Link ABI Roadmap & Development Priorities
- Forwarder Logic Roadmap
- (Industry Session) ACE – Where We Are and Where We are Headed: Myra Reynolds and Amy Magnus present the inside scoop on ACE, their experiences, and what is happening and when. Both Amy and Myra possess the experience and up-to-date understanding of where CBP is headed over the next year. Get the details from two top LCHBs who have an in-depth knowledge of ACE.
- Simplified Entry Pilot Overview and Trade Benefits
- IES – ACE Entry Processing in-Depth
- IES – PO Direct and WMS for Freight Consolidation and Execution: WMS Implementations – How to Avoid Pitfalls and 'Get It Right'
- IES – OneView: Operational, Statistical, and Management Visibility
- IES – Accounting: Balancing The Books, Managing Credit Limits and One Click Collections
- Customer Case Study Presentations and Panels

For more information or to register please visit www.descartes.com/usergroup or email usergroup@descartes.com.