Value chain processes outside of an organization are typically manual and difficult to automate. Many business applications are primarily focused on internal processes and do not fully automate business interactions outside of an enterprise.

Descartes B2B™ EZE Collaboration is a cloud-based integration and applications platform that enables companies to overcome these challenges by seamlessly connecting to customers, suppliers, manufacturers, carriers, intermediaries, networks and more regardless of IT capabilities, communications environment, data standards or unique business processes. With a flexible turn-key structure, the solution can rapidly on-board new trading partners, easily accept a broad range of message types, reduce manual processes and minimize transaction costs across the entire value chain. Our approach to connectivity is holistic and includes:

- **Access Portal** – A secure, intuitive end user interface that supports role-based user management, data and transaction monitoring, tracking, exception management, reporting and more
- **Integration Hub** – A gateway for integration with a suite of tools to manage inbound and outbound data
- **Business Process Manager** – Enables management of transactions based on the unique rules and workflows specific to a company
- **Trading Partner Manager** – Provides a rich set of tools for the management of members within a company’s trading network
Descartes B2B™ EZE Collaboration can enable seamless coordination between diverse trading partners, databases, and systems; agnostic to software or hardware. Select solutions include:

**Descartes B2B Purchase to Pay™**

Descartes B2B Purchase to Pay™ enables companies to automate order processes with suppliers of all sizes and at every level of technical sophistication regardless of message types, format or business process differences. From strategic procurement to settlement, Descartes B2B Purchase to Pay can execute and manage virtually every step of the buying process, minimize reliance on manual and paper-based procedures, drive down transaction costs, enhance data quality, improve vendor relationships, support advanced supply chain collaboration and more.

**Descartes B2B Order to Cash™**

Descartes B2B Order to Cash™ helps to enable compliance with customers across the purchase order to invoice process. The solution can speed overall order to cash procedures, reduce outstanding payments, minimize transaction costs, improve customer retention, boost sales volume, minimize errors and reduce unnecessary delays.

**Descartes B2B EZE Collaboration**

With the Descartes B2B Collaboration EZE solution, businesses can:

- Minimize labor costs through automation
- Reduce inventory with enhanced planning, collaboration and visibility
- Enable proactive customer service through exception management
- Standardize global procurement processes
- Enhance data quality
- On-board trading partners more rapidly with repeatable and re-usable connections
- Enable customer and supplier discounts
- Enhance compliance, minimize charge-backs, returns and fees

Using our platform, customers have realized:

- $1 million in reduced expenses - [Read more.](#)
- Supplier discounts resulting in more than $100,000 annual savings - [Read more.](#)
- In-transit inventory and shipment visibility - [Read more.](#)

The cost of processing one manual business transaction between enterprises can range from **$45 to $120** (source, Gartner). As a result, it is imperative to reduce expenses through effective trading partner connectivity and process automation.