

Press Release

Descartes MacroPoint™ Capacity Network Reaches Milestone to Help Freight Brokers Cover More Loads

WATERLOO, Ontario, October 18, 2021 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq: DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that the Descartes MacroPoint™ Capacity Network now covers over 1 million truckload transportation lanes in the U.S. and Canada.

“In such a tight transportation market, improving our ability to find more carriers and get loads covered is critical to providing the best service to our customers,” said Perry Faulk, Senior Vice President – Carrier Operations at Nolan Transportation Group. “With the extensive market coverage of the Descartes MacroPoint solution, combined with the level of intelligence and automation it offers, we have a powerful tool to improve our effectiveness at sourcing capacity and covering loads.”

The Descartes MacroPoint Capacity Network helps freight brokers find carrier capacity to cover their customer loads, even in markets and regions where capacity is limited or in new lanes where they may not have an existing carrier network. Transportation coverage is available for more than 216,000 carriers through Descartes MacroPoint Capacity customers sharing their load data. By using machine learning to match potential carriers in near real-time to open loads, the solution helps brokers to better rank carrier matches. Brokers can send load offers to carriers either manually or automatically via configurable business rules that can incorporate considerations such as market indicators, pricing and company preference notifications. Through this use of intelligent automation, brokers have achieved on average 15 times more loads matched than processed manually.

The network also helps carriers improve asset utilization. With an increased number of brokers having visibility into their activity, carriers can secure more loads and, in particular, loads in the lanes that they want to operate. Carriers also feel more confident in responding to Descartes MacroPoint Capacity load requests as they are actual requests from freight brokers as opposed to “phantom” load requests that are just checking the market for capacity.

“Freight brokers are challenged to meet customer demand and maintain margins because of the acute shortage of transportation capacity,” said Dan Cicerchi, General Manager, Transportation Management at Descartes. “We thank our customers for helping us to reach this important network coverage milestone and, combined with the advanced sourcing functionality of the solution, we are making it easier for them to find more capacity and cover loads.”

About Nolan Transportation Group

Nolan Transportation Group (NTG) provides third-party logistical services for over 9,000 customers across the U.S., Canada, and Mexico. Our carrier base consists of over 45,000 independent transportation and truckload shipping companies that aid in facilitating the movement of our customers' product. NTG treats its customers and carriers as partners. Our freight brokers establish long-term relationships with our customers and provide the highest level of service through our carriers. For more information, visit www.ntgfreight.com.

About Descartes

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on [LinkedIn](#) and [Twitter](#).

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Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom including potential automation benefits and asset utilization gains and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.