DESCARTES™

Buyer's Guide

Customs & Regulatory Compliance



GET STARTED >

Introduction

The biggest challenge for businesses engaged in international trade is getting customs clearance right first time. Within this dynamic environment lies an opportunity for organisations to optimise their strategies and streamline their customs procedures.

Customs is complex and with that comes a complex range of questions to consider. Our comprehensive buyer's guide sets out to address the challenges faced by forwarders, traders, brokers and global businesses when the time comes to consider how to optimise customs procedures.

This guide is a roadmap designed to assist at every stage of the buyer's journey. Starting from when to know it's time to change, what are the benefits of using brokers or self-filing. Also included in the guide is a comprehensive cost guide, technical considerations, how to define and build a business case and what to look for when purchasing a customs management solution.

The guide has been produced to help businesses decide on the best solution which fits their own specific needs.

Getting Customs right first time is key.

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Customs & Regulatory Compliance Overview

What do customs management software solutions do?

Customs management software solutions, also known as customs brokerage software, are tools or software applications designed to facilitate and streamline the process of customs filing and compliance for importers and exporters.

An overview of what these solutions typically offer:

1. **Document Preparation**
   Customs management software solutions assist in generating and managing the necessary documentation required for customs clearance.
2. **Compliance Management**
   Use of these solutions can help ensure compliance with complex customs regulations and trade laws. Enabling you to ensure you have access to up-to-date information and the use of tariff codes. Some systems may hold trade agreements, duty rates, and other regulatory requirements to help importers and exporters classify their goods correctly and calculate applicable taxes and duties.



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3. **Integration with Customs Authorities**
   Customs management software often integrate with customs systems and platforms, allowing for direct submission of customs filings and documentation. This integration facilitates seamless communication and data exchange between businesses and customs authorities, improving efficiency and reducing the risk of errors or delays.
4. **Duty and Tax Calculation**
   Some of these solutions can include features for automated duty and tax calculation or use the HMRC system responses for the applied duty and tax. Depending on your needs. By utilising accurate tariff and duty rate databases, the systems can help international traders be aware of the applicable customs duties, taxes, and fees for their shipments, ensuring accurate and timely payment.
5. **Record Keeping and Audit Trail**
   Customs management software typically provide functionality for maintaining comprehensive records of customs filings, documentation, and transaction history. This record keeping helps businesses meet compliance requirements and provides an audit trail for future reference or in case of customs audits.

Overall, customs management software simplify and automate the process of customs compliance, reducing manual effort, minimising errors, and expediting customs clearance for businesses engaged in international trade.



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When do you know it is time to make a change?

Ultimately, the decision to change customs filing solutions, whether it is an existing software platform or a third party broker, depends on the specific needs, goals and challenges faced by the business. Outlined below are just a few scenarios that drive change.

1. **Regulatory Changes**
   If there are significant changes in customs regulations or procedures, it may necessitate a switch to a new custom filing solution. New requirements or modifications to existing regulations could make the current system obsolete or insufficient for compliance purposes. Adapting to updated regulations may require a more advanced or specialised customs filing solution.
2. **Scalability and Efficiency**
   If the business is expanding or experiencing a higher volume of shipments, the existing customs filing solution may struggle to handle the increased workload efficiently. In such cases, a more scalable and robust solution may be necessary to manage the growing demands. A new system might offer features like automation, integration with other business processes, or enhanced data processing capabilities, leading to improved efficiency.
3. **Integration with Supply Chain Partners**
   When there is a need for better collaboration and integration with supply chain partners, a switch to a different custom filing solution might be considered. Seamless data exchange and interoperability with other stakeholders in the supply chain, such as freight forwarders, customs authorities, or trade partners, could be vital for streamlining operations and reducing delays. Incompatible or outdated systems may hinder effective collaboration, prompting the need for a change.
4. **Cost-effectiveness**
   If the current customs filing solution is expensive to maintain, and alternative solutions offer cost savings, businesses may consider switching. This evaluation could include considering the licensing fees, transaction charges, implementation costs, and ongoing support expenses associated with the existing solution. A more affordable solution that provides comparable functionality might be appealing, especially if it aligns with the organisation's cost-saving goals.



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5. **Enhanced Compliance and Risk Management**
   In some cases, businesses may find that their existing customs filing solution lacks robust compliance and risk management features. If there is a need for more comprehensive risk assessment, compliance monitoring, or audit capabilities, a switch to a new solution with advanced features could be advantageous. Improved compliance and risk management can help avoid penalties, reduce the likelihood of errors or delays, and ensure smoother customs processes.
6. **Technology Advancements**
   The rapid pace of technological advancements in customs and trade management can render existing solutions outdated. If competitors or industry peers are adopting newer technologies that offer advantages like real-time tracking, predictive analytics, it may prompt a haulier trader, or broker to consider switching their customs filing solution to stay competitive and leverage the latest tools available.



It's important to conduct a thorough evaluation of the existing system or processes, assess the requirements, consider available options, and choose a solution that aligns with the organisation's objectives and future growth plans.

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Who benefits from a Customs Management Software Solution?

- Brokers using outdated solutions or government portals
- Forwarders looking to enhance the offering to their customers
- Traders looking to reduce costs and increase control

Types of in-house filing options

All-in-One	Specialised/Dedicated
All-in-one applications typically are designed around simplifying the process of starting up a global operation. They proudly wear a jack of all trades badge, making starting up easier for businesses, but normally have a core focus such as freight management or warehouse management.	Specialised and dedicated customs platforms are typically focused solely on providing best-in-class solutions for customs filing and duty management. This makes them the ideal system for a business with a wide range of customs requirements, those looking for the most efficient operation, or companies who already have their other operations covered with existing systems.
Pros • Everything in one place, reducing the number of systems to work with. • Great for businesses who are starting from scratch and want to simplify the setting up process. • Single point of contact for support. • Typically have native integrations between the modules in the system.	**Pros** • Dedicated focus on providing best in class solutions for customs filing. • More likely to cover a wider range of customs processes and systems, future proofing against changing customs needs. • Typically designed to integrate with existing systems. • Dedicated focus on customs clearance, promoting ease of use and accessibility even at high volumes. • Typically have greater expertise relating to customs within their support and development teams.
Cons • Businesses with more complex processes or plans to expand into a great variety of customs offerings will find themselves limited. • Typically operate within a closed ecosystem and are unable or unwilling to integrate with other systems. • Customs is secondary to the main application so typically not as easy to use and lacking in quality-of-life features that help when dealing with higher volumes or more complex processes. • Single point of failure from a systems and support perspective.	**Cons** • Will not cover business needs outside of customs and compliance. • Data will be spread across different systems. • Can add complexity to infrastructure as integrations may be needed to link key systems.

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Cost Considerations to Consider

Now for the important bit, prior to deciding to implement a customs management software solution, it's crucial to thoroughly assess the costs involved. Consider the following cost factors:

- **Fixed Setup Costs**
  Just as any other digital solution, a customs management solution will often come with initial costs. These could be associated with the initial software setup, integration with your existing systems, or perhaps initial consultancy fees to ensure you're utilising the platform to its fullest potential.
- **Infrastructure**
  Depending on whether the platform is on-premises or cloud-based, there may be costs associated with buying and maintaining the physical servers or computers on which the software runs. It's essential to determine the platform type to assess potential infrastructure costs, as on-premises solutions typically come with higher initial setup and ongoing maintenance costs.
- **Hosting**
  Should you opt for a hosted solution; costs could be incurred for using third-party hosting providers. A genuine SaaS (Software as a Service) solution, like e-Customs, on the other hand, typically hosts the platform in the cloud and will have its hosting costs factored into the subscription fee.



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- **VPN**
  Depending on your company's security protocols and the platform's design, there may be a need for a VPN (Virtual Private Network). This can either be for securely accessing on-premises systems or third-party hosted platforms. With true SaaS platforms, like Descartes e-Customs, the need for a VPN may be reduced or eliminated, but always check with your IT team to ensure adherence to security best practices.
- **Training**
  A critical factor in the successful adoption of any new platform is ensuring that users understand its full functionality. Some advanced providers will offer built-in, self-serve training modules, this is how e-Customs is built, while others may charge for 1:1 sessions or specialized workshops.
- **Base Platform Fee**
  As with most digital platforms, there will be a basic fee associated with just having access to the platform. This might be determined by the range of core features provided, user licenses, or other foundational factors. Some providers, like Descartes, may include a starter level of other essentials such as user licenses and message volumes, in the base platform fee.
- **Modules**
  More advanced customs & compliance platforms, like e-Customs, are designed to scale with a business. This means that the full range of functionality may not be needed from day one but can be added as the business grows and expands into new operations and processes.
- **Volumes of Declarations/Messages**
  Cost might be determined by how many declarations or messages you process through the system. It's essential to clarify whether there are any volume-based fees or if there are extra charges for peak volumes to prevent unexpected costs.



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- **Users**
  User licensing will typically factor into the price of a customs & compliance solution. Costs can be structured based on the total number of individual user logins created or, alternatively, the total number of users accessing the system simultaneously (concurrent users). For businesses operating in shifts or having fluctuating user needs, it's essential to understand this pricing structure. E-Customs operates a concurrent model to allow more flexibility in handling shifts and seasonal peaks.
- **Support and Maintenance Fees:** Ongoing support and periodic updates can often come with associated fees. These could be covered under a standard subscription package, or there might be premium tiers of support for extended hours at an additional charge.

By carefully considering the impact of transaction volumes and user needs, you can choose a customs management software solution that aligns with your organisation's current requirements and future growth plans. This assessment will help you avoid unexpected costs and ensure that the software can effectively meet the demands of your operations.



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How to define a business case

Defining a Business Case:

A business case is a comprehensive document that justifies the need for a particular project, outlining the potential benefits, costs, risks, and overall feasibility. It provides a structured rationale for undertaking the project and serves as a foundation for decision-making. For a customs management software solution, the business case should include the following elements:

This part of the process is likely to feel the most overwhelming. However, the information set out below will help you determine what kind of budget you will need for your Customs Management Software project.

- **Problem Statement**
  Clearly state the current challenges and deficiencies in your organisation's customs and regulatory management processes. Describe how these challenges impact efficiency, compliance, and overall business operations.
- **Objectives**
  Define the specific goals you aim to achieve through the implementation of a customs management software solution. These objectives could include improving compliance accuracy, reducing processing times, enhancing reporting capabilities, and minimising errors.
- **Benefits**
  Outline the anticipated benefits of the software implementation. This could include improved compliance, reduced risk of penalties, streamlined processes, better data accuracy, and enhanced decision-making based on real-time insights.
- **Costs**
  Provide a detailed breakdown of the costs associated with the project. This includes not only the software licensing fees but also implementation costs, training expenses, ongoing support, and any potential IT infrastructure upgrades required for seamless integration.



A business case provides a structured rationale for undertaking the project and serves as a foundation for decision-making.

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- **Return on Investment (ROI)**
  Quantify the potential financial gains from implementing the software. Compare the projected benefits with the total costs to calculate the expected ROI over a specific period. Typical areas to gain a return on investments are.
  - Savings in time and resources due to reduced manual work.
  - Reductions in unexpected costs, such as fines, waiting charges or storage due to mistakes on declarations.
  - Savings in documents fees or duty payments through self-filing or duty suspension.
  - Increased revenue opportunities through an expanded range of offerings to customers.
- **Risk Assessment**
  Identify potential risks and challenges associated with the project, such as data security concerns, user resistance to change, or integration issues with existing systems. Develop strategies to mitigate these risks.
- **Alternatives**
  Present alternative solutions to address the identified challenges, along with a comparison of their pros and cons. Justify why the chosen software is the most suitable option.
- **Implementation Timeline**
  Provide a high-level timeline for the implementation process, from software selection to go-live. This helps stakeholders understand the project's duration and potential impacts on business operations.

By thoroughly analysing the business case and considering the various cost aspects, you can make an informed decision about whether to proceed with the implementation of a customs management software solution.



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Getting the whole team involved.

Getting the team's buy-in to a customs management software solution can be a crucial step in leveraging the benefits for your organisation to optimise and streamline the customs procedures strategy.

Whilst we are happy to work solely with a business's resident expert, we find that the most successful implementations are those with whom engagement has included all key stakeholders.

An in-house customs solution can bring changes to many areas in a business. To help identify hidden values or potential hazards across a buisness, we advise bringing department heads and key people from **finance, sales, customer service, operations, logistics** and **IT.** Together this group of stakeholders can map out the project along with your prospective providers.

The why of bringing a team together

- **Finance Leaders:** We have seen finance leaders adjust forecasting and planning due to increased profitability.
- **Sales Teams:** This team can alter the 'go to market' plan due to the new offerings available to them.
- **Customer Service:** In our experience this team can expand their scope due to increased visibility.
- **Operations and Logistics:** We have seen operations and logistic teams restructuring due to faster clearances.
- **IT:** IT teams can adjust infrastructure spend due to reduced requirements.

The important part is to recognise your organisations key stakeholders do not need to be customs experts, but they are experts within your business and their knowledge and insights will prove useful in helping shape your future customs strategy and implementation.



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What to look for when purchasing a customs management solution

By now you will have a good idea of what a customs management solution looks like and the benefits it can bring to your organisation. But now it is time to consider what vendor is right for your organisation. The key differentiators below will help you to compare providers and select the best partner to manage your project.

Expertise

How long has the provider been active in the customs management solutions business? Have they worked with companies of comparable size. Do they have references in your industry? Do they understand your industry's specific requirements? What's expertise level of the project team?

Solution Features

Features only really matter if they can align to your business objectives. Look for a provider who is up to speed with any compliance requirements within your industry.

Scalability

If scalability is important to your business ensure that when selecting a vendor, they can easily demonstrate this function. So you can effortlessly on-board additional trading partners when you need to. Choosing a provider with a wide range of solutions will save you the trouble of dealing with multiple vendors for extra integrations.

Pricing Modules

Pricing is influenced by several criteria such as the number of transactions per submission, onboarding cost, updates and upgrades, etc. Make sure the model offered, matches your requirements and is sustainable for any planned growth or expansion.









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Trustworthiness

When selecting a service provider, security is paramount. Check certifications and auditing reports to ensure that the company meets industry standards for data protection. Specifically, check for security certificates, and make sure they are up to date, to ensure that your business documents and sensitive information are treated with the utmost care and protection.

Integration

Ensure that your provider has a proven track record of integrating with relevant business systems. Anticipate future changes in your organisation and check whether your provider can handle a switch without causing significant disruption to your processes.

Service levels & customer support

When selecting a provider, ensure the service level provided meets your business requirements. Preferably, choose a provider with in-house or global customer support and ask about contact methods, proactive monitoring, managed services, and escalation procedures.

Local presence, global coverage

Selecting a provider in your area can offer benefits such as shorter communication lines, quicker responses, and easy access. However, choosing a provider with a global organisation offers several advantages. A global organisation reduces the risk of your vendor going out of business and grants access to a vast network of global trading partners. Furthermore, such a provider has familiarity with worldwide compliance requirements and other regulations.









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Steps to a Successful Implementation

Implementing customs management solutions in the UK involves a series of well-organised steps to ensure a smooth and successful implementation. Here's a comprehensive guide to help you through the process:

Step 1: Project Initiation and Planning

- **Define Objectives:** Clearly outline the goals and objectives you aim to achieve.
- **Assemble Stakeholders Team:** Form a cross-functional team including IT professionals, subject matter experts, compliance officers, project managers, and end-users. Anyone within a business with a stake in a successful implementation should attend the 'assessment' sessions to ensure that their needs and requirements are heard and understood.
- **Conduct Needs Assessment:** Evaluate your current customs and regulatory compliance processes to identify pain points and requirements that the software should address. Descartes recommend that the results of the 'needs assessment' should be shared and discussed with your software partner of choice to help build a full scope of the implementation.



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- **Badges, tokens, licenses and certificates:** Ensure that you have all of these items in place and ready to go.
- **Scope Definition:** Determine the scope of the implementation, including the modules and functionalities of the Descartes software you will be using.
- **Set Timeline and Budget:** Establish a realistic timeline for the implementation and allocate a budget for the project, considering licensing fees, implementation costs, training, and ongoing support.

Step 2: Data Preparation and Migration

- **Data Collection:** Gather all relevant standard, frequently repeating data, such as customers, addresses, products, and repeating jobs.
- **Data Cleansing:** Cleanse and validate the data to ensure accuracy and consistency. This is crucial for the software to function effectively.
- **Data Mapping:** Having gathered all your standard data this can now be mapped to set up behind the scenes in tables and templates to make the software quicker and easier to use.
- **Data Migration:** If you are operating a customs warehouse, Descartes can support the migration of your stock data into your new solution.

Step 3: Software Configuration and Customisation

- **Software Setup:** Configure the Descartes software based on your organisation's specific requirements. This may involve setting up user roles, permissions, compliance rules, workflows, and integrations.
- **Client configuration:** Align your system to the individual needs of your clients, from saved addresses and products to complete operational separation.
- **Integrations:** Integrate the Descartes software with your existing systems, such as ERP, CRM, or supply chain management tools, to enable seamless data exchange.



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Step 4: Testing and Quality Assurance

- **Unit Testing:** Conduct individual module testing to ensure each component of the Descartes software functions as intended.
- **Integration Testing:** Verify the integration between the Descartes software and your other systems, checking for data consistency and proper communication.
- **User Acceptance Testing (UAT):** Involve end-users to test the software in a controlled environment. Address any feedback and make necessary adjustments.

Step 5: Training and User Adoption

- **Training Plan:** Develop a comprehensive training plan for your employees to learn how to effectively use the Descartes software for customs and regulatory compliance.
- **Training Sessions:** Educate your users on the software's features, functionalities, and best practices with the help of videos, guides, and webinars, or even enlist specialist customs training providers.
- **User Documentation:** The Descartes software training comes with clear easy to use documentation provided by Descartes and available within the online platform allowing flexible study.

Step 6: Go-Live and Support

- **Deployment:** Roll out the Descartes software to your organisation. Monitor the transition process and address any issues that arise during the initial days of usage.
- **Post-Implementation Support:** Have a dedicated support team available to assist users with any questions, concerns, or technical issues after the software goes live.



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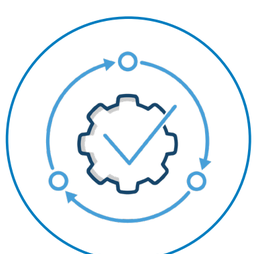
Step 7: Compliance Monitoring and Reporting

- **Real-time Monitoring:** Leverage the Descartes software to monitor customs and regulatory compliance in real-time. Receive Status updates in real-time on summary screens showing rejections or customs check requests. Or be set up to receive emailed notifications such as DMSDOC (documentary check) message from CDS.
- **Generate Reports:** Utilise the software's reporting capabilities to generate compliance reports and analytics. This data can assist in decision-making and audits.

Step 8: Ongoing Maintenance and Updates

- **Feedback Loop:** Maintain an open feedback loop with your users to continuously improve the software based on their experiences and needs.

By following these steps and maintaining a proactive approach to training, support, and improvement, you can successfully implement Descartes SaaS Customs and Regulatory Compliance software in the UK, enhancing your organisation's customs and regulatory compliance processes.



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Descartes e-Customs Solution Overview.

Descartes offers a comprehensive suite of customs and compliance software solutions that cater to various industries, including retail, manufacturing; logistics; transportation; and distribution. Our solutions are built on a modern, cloud-based platform that provides real-time visibility and connectivity to global trade partners, enabling companies to efficiently manage their end-to-end customs and compliance processes.

There is no one solution for all businesses and as such our modules are designed to work for companies of all types, from small to large, simple to complex. How much your solution subscriptions costs will depend on what you need, and what you need can be broken down into 3 categories: Modules, users and volumes. Let's go through each of these now.



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Modules

We have a pricing model based on three key elements:

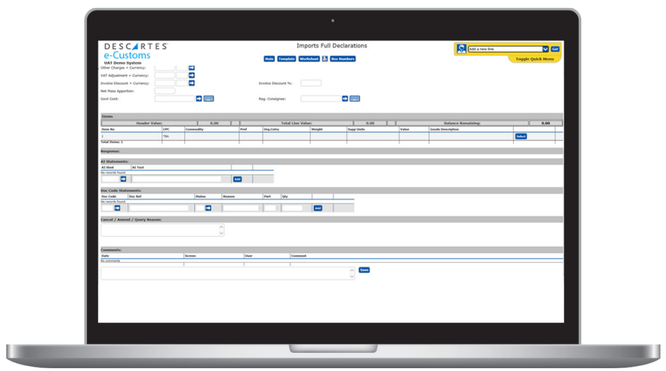
1. Modules needed. 2. A monthly committed declaration volume. 3. The number of concurrent users required to have access at the same time.

1. Core

As the name implies, *Core* is the central module needed to access the software and run any additional modules, but don't let the name mislead you into thinking it's barebones! The core modules come with pretty much everything you need to operate customs clearance in the UK.

With *Core* you get access to:

- **Imports (CDS)** – Works with all declaration types at all inventory linked & non inventory linked ports and CSPs providers. It also includes additional functionality to work with CNS courier.
- **Exports (CDS)** – e-customs offer all export message types along with dual running of CHIEF exports and CDS exports (subject to the HMRC timetable and demise of CHIEF).
- **New Computerised Transit System (NCTS)** – Start or finish your transit movements under Authorised Consignor and / or Authorised Consignee using Simplifed Procedures or under the Normal Procedure.
- **GB Safety & Security (GB S&S)**– Submit your consignment data for safety and security pre-border checks prior to the goods arrival and file entry summary (ENS) declarations as well as diversion and arrival notifications. Connectivity to EU ICS, FR and IR filings is also available. All new customers would have to be GSF.
- **Simplified Customs Declaration Process (SCDP) Formerly Customs Freight Simplified Procedures (CFSP)** – Covers all SCDP message types and captures a comprehensive audit trail from the Simplified Frontier Declaration (SFD) to the Final Supplementary Declaration (FSD), with a suite of reports to assist with audits.



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- **Excise Movement and Control System (EMCS)** – Manages excise movements to and from an Excise Warehouse produces detailed audit reports and can generate any necessary Export declarations from the export EMCS movement and cross-refers to the EMCS movement to fulfil regulatory requirements.
- **CCS-UK –** CCS-UK is the UK's electronic air cargo community provider, they connect inventory linked cargo from airlines and logistics operators with HMRC, however they do not have a user interface. If you want to link to the CCS-UK community, we can provide that connectivity and interface.
- **Goods Vehicle Movement Service (GVMS)** – for goods arriving at UK RoRo or certain Short Sea Ports report the vehicle and consignment declaration details prior to being able to depart from the port of departure.

2. Duty Management

The Duty Management set of modules encompasses a range of options for suspending or avoiding duty payments. Which is right for you will depend on your specific circumstances and your customs advisor should be able to help. There are 3 modules in this category:

- **Customs Warehouse Management** – Manage both bonded and free circulation stock with smart stock selection and creation of receipts, removals, declarations and documents. Keep your existing ERP and WMS systems in place and connect them with standard interfaces.
- **Excise Warehouse Management** – Just like a customs warehouse, but for your excise duty suspended stock.
- **Descartes e-Customs Inward Processing Relief (IPR)** – Helps businesses manage IPR authorisation online from a streamlined user interface. * (OPR) on request.



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Other options include:

- **Descartes e-Customs External Temporary Storage Facility (ETSF) using CCS-UK inventory systems** – Streamline trade at Cargo Community System CCS-UK inventory-linked airports by allowing goods to be moved from the Frontier to be held in temporary storage.
- **Descartes e-Customs Designated Export Place (DEP) using CCS-UK inventory systems** – Receive, arrive, and obtain permission to progress goods from an authorised business's own premises with shortcuts to create and link declarations.
- **Descartes Pentant Inventory:** Allows the creation of Pentant Inventory records from within the e-Customs screens to complete the manifest record.



3. The Descartes Volumes Model

Committed volumes + Overages.

Committed volumes allow for a predictable expense each month, while still offering competitive pricing. *Overages* avoid a hard cap when volumes are reached, but if you go over consistently, it may be better to increase your volumes. Line items do not cost extra, you can have as many as you would like (up to the HMRC/CDS cap of 99) on a declaration without it taking extra from your volumes. Volumes shared across modules: In most cases, messaging volumes are shared across modules, meaning you don't need to worry about where to spend your message account, only that you have enough to cover your various operations.

The exceptions to this rule are Customs Warehousing Removals, where a separate messaging count of customs declarations created from the warehouse removals is provided.

Users – concurrent max usage

Users limits are concurrent – (how many are logged on at the same time), allowing for flexibility in shifts. Users are added to the core module and then can be used across all modules.

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Key benefits to the Descartes Platform

- True SaaS platform with no server or hosting fees and no VPNs needed.
- Dedicated support, extensive self-paced training and online help.
- Standard API for seamless integration with existing systems.
- Dedicated customs focus with workflows and functionality built around efficient, accurate and easy compliance.

What success looks like.

Success for Descartes is measured in more than just growth and increased revenue, it is about building lasting relationships and solutions with our customers and partners that lead to success for us all. It is measured in customer satisfaction and confidence that Descartes can be relied upon to understand their needs and work with them to deliver.

UK Customs Success Stories

Read how Descartes customs software solutions help businesses streamline their operations.

https://www.descartes.com/uk-customs



Professional Services



Customer Service Desk



Education & Training



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Every project starts with a conversation.

Are you ready to move forward with a new Customs Management Solution?

If you'd like us to help you, reach out to our experts for advice on your specific project or for additional information.

We look forward to partnering with you to answer your questions and help you determine which solution is the perfect fit for your organisation.

To Speak With an Expert – Click here

Or contact us via **info@descartes.com**.



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Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world.

Learn more at Descartes.com and connect with us on LinkedIn and Twitter.

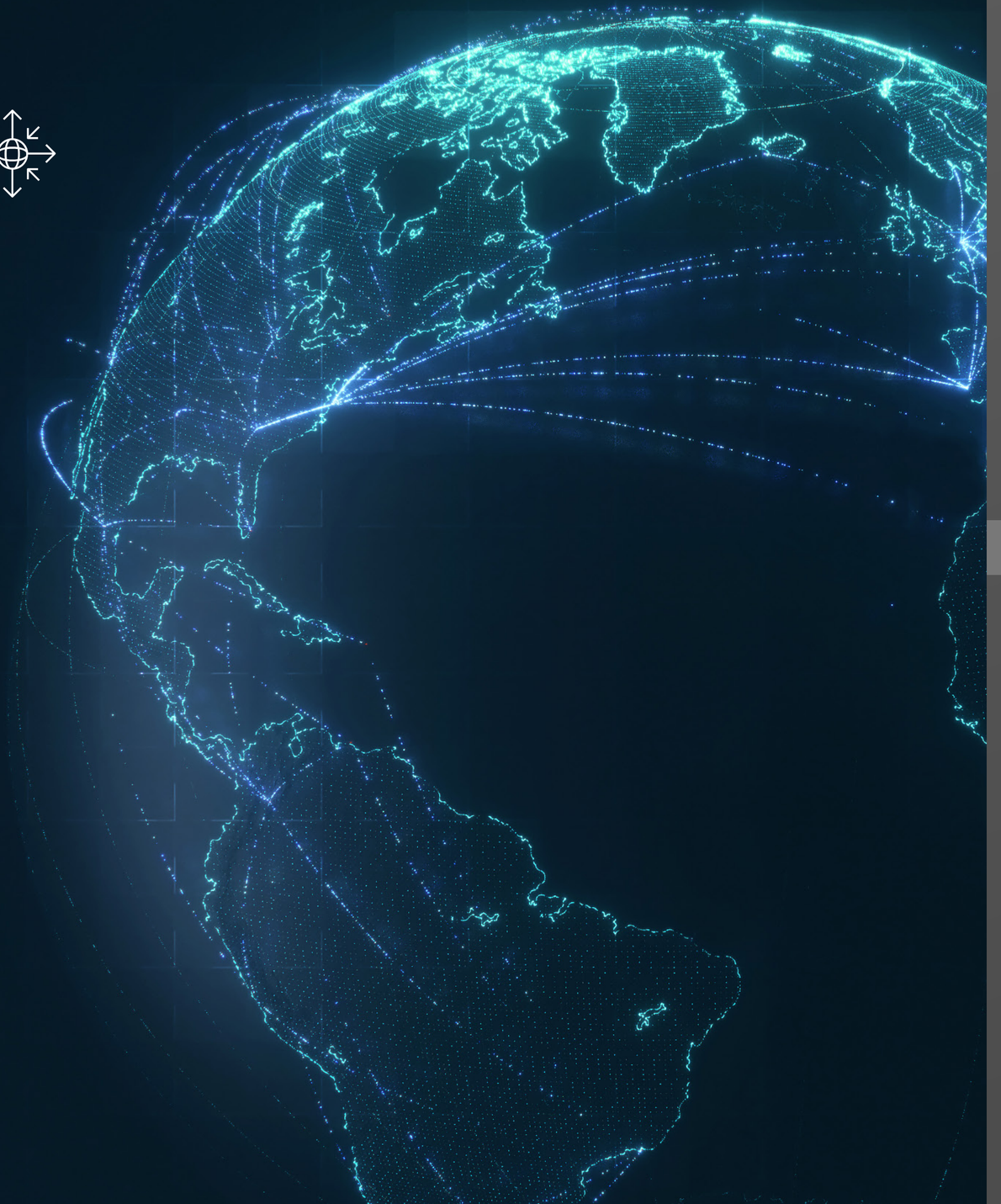
DESCARTES

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Uniting the People & Technology That Move the World

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